**Energia Group Limited** 

# energia group

# Financial Year 2020 Quarterly Report

Unaudited Interim Consolidated Financial Statements Third Quarter 2020

www.energiagroup.com



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# **Key Facts and Figures**

# **Underlying Business Results<sup>1</sup>**

# **Group Pro-Forma EBITDA**

|                        | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables             | 18.1                           | 25.8                           | 45.2                         | 55.3                         |
| Flexible Generation    | 13.8                           | 12.1                           | 30.7                         | 31.8                         |
| Customer Solutions     | 18.4                           | 9.2                            | 47.8                         | 27.7                         |
| Group Pro-Forma EBITDA | 50.3                           | 47.1                           | 123.7                        | 114.8                        |



Nine Months 2020 -€106.7m (2019 - €85.8m)

# Capital expenditure Third Quarter 2020 - CE0.1m (2019 - CT1.1m) Image: Construction of the second second

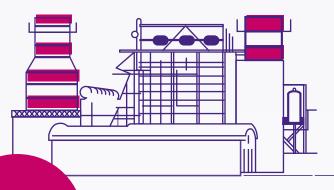
<sup>1</sup>Based on regulated entitlement and before exceptional items and certain remeasurements as outlined in note 2. <sup>2</sup>Before exceptional items and certain remeasurements.

# **Operational Facts**



Wind generation assets operational at 31 December 2019





95.7% 96.1%

# 98.6%

Wind asset availability Third Quarter 2020 - 98.6% (2019 - 96.9%) Nine Months 2020 - 97.8% (2019 - 97.3%)

# Huntstown CCGT asset availability

Third Quarter 2020 - 95.7% (2019 - 99.9%) Nine Months 2020 - 80.2% (2019 - 96.1%)

### Huntstown 2

Third Quarter 2020 - 96.1% (2019 - 99.9%) Nine Months 2020 - 88.4% (2019 - 99.8%)

# 673,600

Residential customer sites supplied 31 March 2019 - 667,800





### NI electricity sales volume

Third Quarter 2020 - 1.0TWh (2019 - 1.0TWh) Nine Months 2020 - 2.5TWh (2019 - 2.7TWh)

### Rol electricity sales volume

Third Quarter 2020 - 1.1TWh (2019 - 1.2TWh) Nine Months 2020 - 3.2TWh (2019 - 3.6TWh)





# Management Report

# Management Report

The Director of Energia Group Limited (EGL) presents the condensed interim consolidated financial statements for EGL for the 3 months ended 31 December 2019 (Third Quarter 2020) and the 9 Months ended 31 December 2019 (Nine Months 2020) including comparatives for the three months ended 31 December 2018 (Third Quarter 2019) and the 9 months ended 31 December 2018 (Nine Months 2019). All references in this document to 'Group' denote Energia Group Limited and its subsidiary undertakings and to 'Company' denote Energia Group Limited, the parent company. The principal activity of the Company is that of a holding company.

# **Business Model and Principal Activities**

The Group is a leading integrated Irish energy business with substantial businesses in both the RoI and Northern Ireland operating through the segments:

- Renewables;
- Flexible Generation; and
- Customer Solutions.

During Nine Months 2020 there were no changes to the principal activities of the Group's businesses.

The Renewables business owns and operates 277MW of wind assets and purchases electricity from 1,269MW of renewable generation capacity throughout Ireland. In addition, the Renewables business is currently in the advanced stages of constructing a 4MW bioenergy plant in Dublin and a 32MW wind farm in County Sligo and is in the process of developing a further pipeline of wind, bioenergy and solar projects across Ireland.

The Flexible Generation business owns and operates 747MW of conventional generation assets in the RoI and procures power under contract with 600MW of conventional generation assets in Northern Ireland.

The Customer Solutions business supplies electricity and gas to 268,900 customer sites in the RoI and 498,900 customer sites in Northern Ireland through its two retail brands, Energia and Power NI.



# **New Accounting Standards**

The Group has adopted IFRS 16 Leases under the modified retrospective approach which has not resulted in the restatement of previous financial statements. The nature and effect of these changes are described in note 1 to the accounts.

# Change in presentational currency

As disclosed in the Annual Report 2019, the Group changed the presentational currency of the financial statements from pounds Sterling to Euro. Financial information included in the Group's consolidated financial statements for the Third Quarter 2019 and the Nine Months 2019 previously reported in Sterling have been restated to Euro.

# **BUSINESS REVIEWS**

# Renewables

# Overview

The Group owns and operates a generation portfolio comprising onshore wind assets across the RoI and Northern Ireland and a bioenergy plant under construction in the RoI. In addition, the Group is in the advanced stages of constructing a 32MW onshore wind farm in the RoI and developing a further pipeline of wind, bioenergy and solar projects across Ireland. The Group also purchases electricity under long-term off-take Power Purchase Agreement (PPA) contracts with third party renewable generators and the Group's owned renewable assets through its Customer Solutions businesses.

# **Financial performance**

The Renewables financial KPIs are shown below:

|                     | Third Quarter<br>2020 | Third Quarter<br>2019 | Nine Months<br>2020 | Nine Months<br>2019 |
|---------------------|-----------------------|-----------------------|---------------------|---------------------|
| KPIs                | €m                    | €m                    | €m                  | €m                  |
| EBITDA              | 18.1                  | 25.8                  | 45.2                | 55.3                |
| Capital expenditure | 13.1                  | 8.7                   | 23.8                | 53.1                |

Renewables EBITDA (pre-exceptional items and certain remeasurements) for Third Quarter 2020 decreased to €18.1m (2019 – €25.8m) primarily reflecting lower EBITDA from wind generation assets (reflecting lower market prices and lower output) and lower contributions from renewable PPAs (due to lower market prices, lower output (including lower average capacity) and lower ROC sales).

Renewables EBITDA (pre-exceptional items and certain remeasurements) for Nine Months 2020 decreased to  $\leq$ 45.2m (2019 –  $\leq$ 55.3m) primarily reflecting lower contributions from renewable PPAs (due to lower market prices, lower output (including lower average capacity) and lower ROC sales). Renewables capital expenditure for Third Quarter 2020 increased to €13.1m (2019 -€8.7m) primarily reflecting higher capital expenditure in relation to the 32MW onshore wind farm currently in construction together with capital expenditure in respect of the hydrogen project, partly offset by lower capital expenditure in respect of bioenergy assets.

Renewables capital expenditure for Nine Months 2020 decreased to €23.8m (2019 - €53.1m) primarily reflecting lower capital expenditure in respect of wind farms commissioned in the prior year.

# **Operational performance**

| KPIs   | Third Quarter<br>2020 | Third Quarter<br>2019 | Nine Months<br>2020 | Nine Months<br>2019 |
|--|-----------------------|-----------------------|---------------------|---------------------|
| <b>Onshore wind generation assets</b><br>Wind generation capacity in operation in the<br>RoI and Northern Ireland          |                       |                       |                     |                     |
| - average during the period (MW)   | 277                   | 277                   | 277                 | 236                 |
| - at end of period (MW)  | 277                   | 277                   | 277                 | 277                 |
| Availability (%)   | 98.6                  | 96.9                  | 97.8                | 97.3                |
| Wind factor (%)  | 29.7                  | 34.4                  | 24.1                | 25.3                |
| <b>Renewable PPA portfolio</b><br>Contracted renewable generation capacity in<br>operation in the Rol and Northern Ireland |                       |                       |                     |                     |
| - average during the period (MW)   | 1,270                 | 1,315                 | 1,273               | 1,296               |
| - at end of period (MW)  | 1,269                 | 1,314                 | 1,269               | 1,314               |

# **Onshore wind generation assets**

The Group owns onshore wind farm assets across the RoI and Northern Ireland. The average onshore wind generation capacity in operation during the Third Quarter 2020 was 277MW (2019 - 277MW) and at 31 December 2019, total generation capacity was 277MW (31 March 2019 – 277MW). This comprised 104MW (31 March 2019 – 104MW) of operating wind generation capacity in the RoI and 173MW (31 March 2019 – 173MW) of operating wind generation capacity in Northern Ireland.

Renewable assets availability for Third Quarter 2020 was 98.6% (2019 – 96.9%) with a wind factor of 29.7% (2019 – 34.4%). Availability for Nine Months 2020 was 97.8% (2019 – 97.3%) with a wind factor of 24.1% (2019 – 25.3%). On 13 September 2019 the Group completed the acquisition of a 38MW wind farm development project in County Tyrone, Northern Ireland.

On 30 September 2019 the Group completed the acquisition of a 32MW wind farm project in County Sligo, Rol. The project is currently under-construction with 9 of the 10 turbines currently erected. Project finance is in the process of being put in place and commercial operation is expected to be achieved by the First Quarter 2021.

On 30 October 2019 the Group completed the asset purchase of a 14MW wind farm development project in County Tyrone, Northern Ireland.

# en<mark>e</mark>rgia group

On 8 November 2019 the Group completed the acquisition of a 95MW wind farm development project in County Roscommon, Rol.

Distributions of €11.0m were made in the Nine Months 2020 (2019 - €5.3m) from the wholly owned wind generation assets together with €0.3m (2019 - €1.5m) from the minority owned wind generation assets.

# **Renewable PPA portfolio**

The Group's renewable PPA portfolio primarily consists of off-take contracts with third party owned wind farms alongside wind generation assets in which the Group has an equity interest. The Group, via its Customer Solutions business, has entered into contracts with developers under which it has agreed to purchase the long-term output of a number of wind farm projects and with generators from other renewable sources (e.g. anaerobic digestion and biomass technologies).

The average contracted generation capacity in operation during the Third Quarter 2020 was 1,270MW (2019 – 1,315MW) and during Nine Months 2020 was 1,273MW (2019 - 1,296MW) with 31 December 2019 operating capacity of 1,269MW (31 March 2019 – 1,281MW) of which the Northern Ireland operating capacity was 683MW (31 March 2019 - 695MW) and the Rol operating capacity was 586MW (31 March 2019 – 586MW).

# **Bioenergy assets**

The Group continues to develop its bioenergy assets.

The bioenergy plant at Huntstown in Dublin is a state of the art 4.0MW anaerobic digestion facility which will process up to 100,000 tonnes of organic municipal waste from the Dublin region. It is at an advanced stage of construction and is expected to produce up to c32GWh of green renewable electricity on an annual basis. Huntstown Bioenergy Limited has entered into a long-term fuel supply agreement to supply the majority of the organic waste required for the plant over 10 years at fixed prices.

Construction of the plant is substantially complete and the commissioning phase is progressing with commercial operation expected during Financial Year 2021 and the plant benefitting from REFIT support.

In June 2019, a planning application was lodged for a 4.1MW anaerobic digestion project at Giant's Park in Belfast. The site is adjacent to operational ROC accredited Combined Heat and Power (CHP) engines which the Group owns. The outcome of the planning application is awaited.

# Solar

On 22 October 2019 the Group completed the acquisition of 32MW of solar development capacity across 2 projects in the Rol.

# Hydrogen

The Group has secured Interreg and Office for Low Emission Vehicles (OLEV) grant funding for an electrolyser, to produce hydrogen from renewable electricity at the Long Mountain wind farm, and a fuelling station to be located in Belfast. The OLEV funding will also support Translink (Northern Ireland's public transport provider) with the purchase of a number of double deck hydrogen buses.

In November 2019 the Group entered into a Hydrogen Gas Purchase Agreement with Translink for the supply of Hydrogen.

# **Offshore wind**

The Group has applied to the Department of Housing, Planning and Local Government (DHPLG) in the Rol for permission to carry out preliminary surveys to investigate the feasibility of offshore wind energy generation in the North Celtic Sea. Public consultation closed on 6 August 2019 and a decision on the Investigative Foreshore Licence application is expected shortly.

In October 2019 the Group applied to DHPLG in the Rol for permission to carry out preliminary surveys to investigate the feasibility of offshore wind energy generation in the South Irish Sea. The public consultation in respect of this application is expected to commence shortly.



# **Rol Renewable Electricity Support Scheme (RESS)**

On 17 December 2019, EirGrid published an indicative timetable for the proposed new Renewable Electricity Support Scheme (RESS) which will provide support to renewable electricity projects in the Rol. A qualification information pack was published on 9 March 2020. The final qualification decision is on 12 June 2020 and the auction will run from 23 to 30 June 2020. Final auction results are expected to be confirmed by 17 July 2020.

# Outlook

The Group is in the final stages of construction and commissioning of its 4MW bioenergy plant in Dublin and its recently acquired 32MW wind farm project in County Sligo, Rol. Development is ongoing for the Group's pipeline of wind and solar projects across Ireland together with the proposed bioenergy plant at Giant's Park in Belfast.

| MW                             | Operating | Under Construction | In Development | Total |
|--------------------------------|-----------|--------------------|----------------|-------|
| Onshore wind generation assets |           |                    |                |       |
| - NI                           | 173       | -                  | 52             | 225   |
| - Rol                          | 104       | 32                 | 116            | 252   |
|                                | 277       | 32                 | 168            | 477   |
| Bioenergy assets               |           |                    |                |       |
| - NI                           |           |                    | 4              | 4     |
| - Rol                          |           | 4                  | -              | 4     |
|                                | -         | 4                  | 4              | 8     |
|                                |           |                    |                |       |
| Solar                          |           |                    |                |       |
| - Rol                          | -         | -                  | 32             | 32    |
|                                | 277       | 36                 | 204            | 517   |

The table below summarises the current portfolio of renewable projects excluding offshore wind:

The Group continues to assess a number of other opportunities to acquire and develop further renewable development projects.

# **Flexible Generation**

# **Overview**

The Group owns and operates two CCGT plants at the Huntstown site in north Dublin. Huntstown 1, a 343MW CCGT plant was commissioned in November 2002 and Huntstown 2, a 404MW CCGT plant adjacent to Huntstown 1, was commissioned in October 2007. In addition, the Group's PPB business administers 600MW of contracted generation capacity from the Ballylumford Power Station in Northern Ireland. This legacy contract runs to September 2023 and is cancellable by the Utility Regulator (UR) with six months notice.

# **Financial performance**

| KPIs                | Third Quarter<br>2020<br>€m | Third Quarter<br>2019<br>€m | Nine Months<br>2020<br>€m | Nine Months<br>2019<br>€m |
|---------------------|-----------------------------|-----------------------------|---------------------------|---------------------------|
| EBITDA              | 13.8                        | 12.1                        | 30.7                      | 31.8                      |
| Capital expenditure | 2.5                         | 0.3                         | 11.5                      | 5.3                       |

EBITDA for Third Quarter 2020 increased to €13.8m (2019 – €12.1m) primarily reflecting higher unconstrained utilisation of Huntstown 2, partly offset by lower unconstrained utilisation of Huntstown 1 and lower operating and maintenance costs for Huntstown 2.

EBITDA for Nine Months 2020 decreased to  $\in$  30.7m (2019 –  $\in$  31.8m) primarily reflecting lower availability of both Huntstown plants including higher maintenance costs due to planned outages taking place in April and September.

Flexible Generation capital expenditure for Third Quarter 2020 increased to  $\leq 2.5m$  (2019 - $\leq 0.3m$ ) and for Nine Months 2020 increased to  $\leq 11.5m$  (2019 -  $\leq 5.3m$ ) primarily due to capital expenditure in respect of Huntstown 1's outage and IT systems costs.

# **Operational performance**

| KPIs  | Third<br>Quarter<br>2020 | Third<br>Quarter<br>2019 | Nine<br>Months<br>2020 | Nine<br>Months<br>2019 |
|---|--------------------------|--------------------------|------------------------|------------------------|
| Huntstown CCGTs<br>Availability (%)               |                          |                          |                        |                        |
| - Huntstown 1                                     | 95.7                     | 99.9                     | 80.2                   | 96.1                   |
| - Huntstown 2                                     | 96.1                     | 99.9                     | 88.4                   | 99.8                   |
| Unconstrained utilisation (%)                     |                          |                          |                        |                        |
| - Huntstown 1                                     | 83.5                     | 89.9                     | 87.9                   | 46.0                   |
| - Huntstown 2                                     | 6.7                      | -                        | 2.5                    | 37.4                   |
| Incremental impact of constrained utilisation (%) |                          |                          |                        |                        |
| - Huntstown 1                                     | (13.2)                   | (32.7)                   | (22.1)                 | -                      |
| - Huntstown 2                                     | 22.4                     | 23.6                     | 46.8                   | 10.0                   |

Huntstown 1 availability for Third Quarter 2020 was 95.7% (2019 – 99.9%) and for Nine Months 2020 was 80.2% (2019 – 96.1%) reflecting a 43 day planned outage which commenced in August 2019 and was successfully completed in September 2019.

Huntstown 2 availability for Third Quarter 2020 was 96.1% (2019 – 99.9%) and for Nine Months 2020 was 88.4% (2019 – 99.8%) primarily reflecting 28 days of a total 42 day planned outage which commenced in March 2019 and was successfully completed in April 2019.

Huntstown 1 unconstrained utilisation for Third Quarter 2020 was 83.5% (2019 – 89.9%) and for Nine Months 2020 was 87.9% (2019 – 46.0%). The incremental impact of constrained utilisation for Huntstown 1 in Third Quarter 2020 was 13.2% constrained off (2019 – 32.7%) and for Nine Months 2020 was 22.1% constrained off (2019 – nil). Huntstown 2 unconstrained utilisation for Third Quarter 2020 was 6.7% (2019 – nil) and for Nine Months 2020 was 2.5% (2019 – 37.4%). The incremental impact of constrained utilisation for Huntstown 2 in Third Quarter 2020 was 22.4% constrained on (2019 – 23.6%) and for Nine Months 2020 was 46.8% constrained on (2019 – 10.0%).

# **Capacity Auctions**

On 5 December 2019, SEMO published provisional results which confirmed that both Huntstown plants had been awarded reliability options in the T-1 capacity auction for the 2020/21 capacity year. The auction clearing price was €46,150/MW. Furthermore, on 17 December 2019 SEMO published provisional results which confirmed that both Huntstown plants had been awarded reliability options in the T-2 capacity auction for the 2021/22 capacity year. The auction clearing price was €45,950/MW. The final results for both the T-1 and T-2 auctions were confirmed on 15 January 2020.

The next T-4 auction for the 2023/24 capacity year had been expected to take place in March 2020, however on 24 January 2020 the SEM Committee advised that the auction would be deferred for 4 weeks until April 2020.

# Outlook

The Group continues to assess a number of flexible generation, energy storage and behind the meter projects in line with its strategy to grow the business in a manner which supports its renewable asset portfolio and product offerings to customers.

# **Customer Solutions**

# **Overview**

The Group's Customer Solutions business operates under the Energia and Power NI brands.



Energia supplies electricity and natural gas to business and residential customers in the Rol.



Power NI is the regulated electricity supplier in Northern Ireland and supplies electricity to business and residential customers.

# **Financial** performance

|                     | Third Quarter | Third Quarter | Nine Months | Nine Months |
|---------------------|---------------|---------------|-------------|-------------|
|                     | 2020          | 2019          | 2020        | 2019        |
| KPIs                | €m            | €m            | €m          | €m          |
| EBITDA              | 18.4          | 9.2           | 47.8        | 27.7        |
| Capital expenditure | 5.5           | 5.4           | 14.8        | 12.7        |

EBITDA for Third Quarter 2020 increased to €18.4m (2019 – €9.2m) primarily reflecting higher Energia residential margins (reflecting lower energy costs and higher customer numbers), higher Energia non-residential margins (due to lower energy costs partly offset by lower volumes) and higher Power NI deregulated margins. Customer Solutions capital expenditure for Third Quarter 2020 was €5.5m (2019 - €5.4m) and for Nine Months 2020 increased to €14.8m (2019 -€12.7m) primarily reflecting capital expenditure in relation to IT projects.

# **Operational performance**

|  |                       |                       | 44.21               | 44.21               |
|--|-----------------------|-----------------------|---------------------|---------------------|
|  |                       |                       | At 31<br>December   | At 31<br>March      |
| KPIs                                       |                       |                       | 2019                | 2019                |
| Customer sites (number)<br>Rol             |                       |                       |                     |                     |
| - Residential electricity                  |                       |                       | 158,200             | 153,000             |
| - Residential gas                          |                       |                       | 61,100              | 57,500              |
|  |                       |                       | 219,300             | 210,500             |
| - Non-residential electricity              |                       |                       | 45,400              | 42,000              |
| - Non-residential gas                      |                       |                       | 4,200               | 3,800               |
|  |                       |                       | 49,600              | 45,800              |
| Total Rol                                  |                       |                       | 268,900             | 256,300             |
| Northern Ireland                           |                       |                       |                     |                     |
| - Residential electricity                  |                       |                       | 454,300             | 457,300             |
| - Non-residential electricity              |                       |                       | 44,600              | 42,500              |
| Total Northern Ireland                     |                       |                       | 498,900             | 499,800             |
|  | Third Quarter<br>2020 | Third Quarter<br>2019 | Nine Months<br>2020 | Nine Months<br>2019 |
| Energy sales<br>Rol                        |                       |                       |                     |                     |
| - Electricity sales (TWh)                  | 1.1                   | 1.2                   | 3.2                 | 3.6                 |
| - Gas sales (million therms)               | 28.9                  | 22.6                  | 63.6                | 50.3                |
| Northern Ireland                           |                       |                       |                     |                     |
| - Electricity sales (TWh)                  | 1.0                   | 1.0                   | 2.5                 | 2.7                 |
| Complaints (number)                        |                       |                       |                     |                     |
| Complaints to the CRU in the Rol           | -                     | -                     | 2                   | 2                   |
| Complaints to the CCNI in Northern Ireland | 1                     | 1                     | 1                   | 2                   |

Residential electricity and gas customer sites in the RoI were 219,300 at 31 December 2019 (31 March 2019 – 210,500).

Non-residential electricity customer sites in the Rol were 45,400 at 31 December 2019 (31 March 2019 – 42,000). Non-residential gas customer sites in the Rol were 4,200 at 31 December 2019 (31 March 2019 – 3,800).

Residential customer numbers in Northern Ireland were 454,300 at 31 December 2019 (31 March 2019 – 457,300). Non-residential customer numbers in Northern Ireland were 44,600 at 31 December 2019 (31 March 2019 – 42,500).

Total electricity sales volumes in the Rol for Third Quarter 2020 were 1.1TWh (2019 – 1.2TWh) and during Nine Months 2020 were 3.2TWh (2019 – 3.6TWh). Total electricity sales in Northern Ireland for Third Quarter 2020 were 1.0TWh (2019 – 1.0TWh) and for Nine Months 2020 were 2.5TWh (2019 2.7TWh).

RoI gas sales volumes in Third Quarter 2020 were 28.9m therms (2019 – 22.6m therms) and for Nine Months 2020 were 63.6m therms (2019 – 50.3m therms). Following the Group's rebranding earlier this year the Group decided that it would cease to compete as Energia against Power NI in the deregulated business electricity market in Northern Ireland. Accordingly, on 1 October 2019, Energia transferred all its commercial customers with a supply address in Northern Ireland to Power NI.

During the Third Quarter 2020, the Group received no complaints (2019 – nil) while 2 complaints for Nine Months 2020 (2019 – 2) were referred to the CRU. During the Third Quarter 2020, the Group received 1 complaint (2019 – 1) which also comprised the only complaint for Nine Months 2020 (2019 – 2) referred to the CCNI.

# Outlook

The Group continues to progress its development of innovative, enhanced and differentiated product offerings to customers in line with its strategy.



to find Ireland's Most Christmassy Home



Power NI support of young athletes through its partnership with the Mary Peters Trust





# Summary of Financial Performance

# Summary of Financial Performance

# Revenue

|  | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|--|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables   | 55.2                           | 65.0                           | 169.2                        | 163.3                        |
| Flexible Generation (based on regulated entitlement) | 105.8                          | 117.2                          | 274.4                        | 312.8                        |
| Customer Solutions (based on regulated entitlement)  | 369.4                          | 370.6                          | 934.7                        | 1,018.9                      |
| Adjustment for over-recovery                         | 10.5                           | 6.4                            | 24.6                         | 4.7                          |
| Inter business elimination                           | (4.0)                          | (0.1)                          | (4.2)                        | 1.4                          |
| Total revenue from continuing operations             | 536.9                          | 559.1                          | 1,398.7                      | 1,501.1                      |

# Third Quarter 2020

Total revenue from continuing operations decreased to  $\leq$  536.9m (2019 -  $\leq$  559.1m).

Revenue from the Renewables business decreased to €55.2m (2019 - €65.0m) primarily reflecting lower output, lower prices, and lower ROC sales volumes.

Flexible Generation revenue decreased to €105.8m (2019 - €117.2m) primarily reflecting lower energy prices, partly offset by higher utilisation of the Ballylumford plant and higher utilisation of Huntstown 2. Customer Solutions revenue decreased to €369.4m (2019 - €370.6m) primarily due to lower Energia non-residential revenue (reflecting lower electricity sales volumes and lower market prices), partly offset by higher Energia residential revenue (reflecting higher customer numbers).

During the period the regulated businesses of Power NI and PPB combined over-recovered against their regulated entitlement by  $\leq 10.5$ m (2019 –  $\leq 6.4$ m) and at 31 December 2019 the combined cumulative over-recovery against regulated entitlement was  $\leq 26.5$ m. The overrecovery of regulated entitlement reflects the phasing of tariffs.

### Nine Months 2020

Total revenue from continuing operations decreased to  $\leq 1,398.7m$  (2019 -  $\leq 1,501.1m$ ).

Revenue from the Renewables business increased to €169.2m (2019 - €163.3m) primarily reflecting higher revenues from the commissioning of wind farms, partly offset by lower prices, lower output and lower ROC sales.

Flexible Generation revenue decreased to €274.4m (2019 - €312.8m) primarily reflecting lower availability of both plant (due to planned outages in April 2019 and September 2019) and lower energy prices. Customer Solutions revenue decreased to €934.7m (2019 - €1,018.9m) primarily due to lower Energia non-residential revenue (reflecting lower electricity sales volumes and lower market prices partly offset by higher gas sales volumes) and lower interconnector revenue (due to the new I-SEM market design effective 1 October 2018), partly offset by higher Energia residential revenue (reflecting higher customer numbers).

During the period the regulated businesses of Power NI and PPB combined over-recovered against their regulated entitlement by  $\leq$ 24.6m (2019 –  $\leq$ 4.7m) and at 31 December 2019 the combined cumulative over-recovery against regulated entitlement was  $\leq$ 26.5m. The overrecovery of regulated entitlement reflects the phasing of tariffs.



# **Operating Costs**

|   | Third<br>Quarter | Third<br>Quarter | Nine<br>Months | Nine<br>Months |
|---|------------------|------------------|----------------|----------------|
|   | 2020<br>€m       | 2019<br>€m       | 2020<br>€m     | 2019<br>€m     |
| Energy costs  | 445.0            | 478.4            | 1,155.5        | 1,306.9        |
| Employee costs  | 10.8             | 9.3              | 31.8           | 27.1           |
| Other operating charges                                   | 20.3             | 17.9             | 63.1           | 47.6           |
| Total pre-exceptional items and certain<br>remeasurements | 476.1            | 505.6            | 1,250.4        | 1,381.6        |

# Third Quarter 2020

Operating costs (pre-exceptional items and certain remeasurements and excluding depreciation) decreased to €476.1m (2019 -€505.6m). The breakdown is as follows:

Energy costs decreased to €445.0m (2019 - €478.4m) primarily reflecting lower market prices.

Employee costs increased to €10.8m (2019 - €9.3m) reflecting an increase in headcount due to additional staff required to participate in the new I-SEM market and an increase in the Group's corporate development activity.

Other operating charges increased to €20.3m (2019 - €17.9m) primarily reflecting higher operating and maintenance costs for the Huntstown plant associated with the utilisations of the plant.

# Nine Months 2020

Operating costs (pre-exceptional items and certain remeasurements and excluding depreciation) decreased to €1,250.4m (2019 -€1,381.6m). The breakdown is as follows:

Energy costs decreased to €1,155.5m (2019 - €1,306.9m) primarily reflecting lower market prices and lower availability of the Huntstown plant.

Employee costs increased to €31.8m (2019 - €27.1m) primarily due to the same reasons as described above for Third Quarter 2020.

Other operating charges increased to €63.1m (2019 - €47.6m) primarily reflecting higher operating and maintenance costs for the Huntstown plant (associated with the outages and utilisations of the plant), higher operating costs for the Renewables businesses with increased wind farm capacity and higher operating costs for the Customer Solutions business.

# **Group EBITDA**

The following table shows the Group pro-forma EBITDA (pre-exceptional items and certain remeasurements) by business:

|  | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|--|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables                             | 18.1                           | 25.8                           | 45.2                         | 55.3                         |
| Flexible Generation                    | 13.8                           | 12.1                           | 30.7                         | 31.8                         |
| Customer Solutions                     | 18.4                           | 9.2                            | 47.8                         | 27.7                         |
| Group pro-forma EBITDA                 | 50.3                           | 47.1                           | 123.7                        | 114.8                        |
| Over-recovery of regulated entitlement | 10.5                           | 6.4                            | 24.6                         | 4.7                          |
| EBITDA                                 | 60.8                           | 53.5                           | 148.3                        | 119.5                        |

All of the above amounts are pre-exceptional items and certain remeasurements as shown in note 2 to the accounts

# Third Quarter 2020

Group pro-forma EBITDA (pre-exceptional items and certain remeasurements) increased to  $\leq$  50.3m (2019 –  $\leq$  47.1m) primarily reflecting an increase in EBITDA in the Customer Solutions and Flexible Generation businesses, partly offset by a reduction in the Renewables business.

Renewables EBITDA (pre-exceptional items and certain remeasurements) decreased to €18.1m (2019 – €25.8m) primarily reflecting lower wind generation assets EBITDA (reflecting lower market prices and lower output) and lower contributions from renewable PPAs (due to lower market prices, lower output (including lower average capacity) and lower ROC sales). Flexible Generation EBITDA increased to  $\leq$ 13.8m (2019 –  $\leq$ 12.1m) primarily reflecting higher unconstrained utilisation of Huntstown 2, partly offset by lower unconstrained utilisation of Huntstown 1 and lower operating and maintenance costs for Huntstown 2.

Customer Solutions EBITDA increased to €18.4m (2019 – €9.2m) primarily reflecting higher Energia residential margins (reflecting lower energy costs and higher customer numbers), higher Energia non-residential margins (due to lower energy costs partly offset by lower volumes) and higher Power NI deregulated margins.

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# Nine Months 2020

Group pro-forma EBITDA (pre-exceptional items and certain remeasurements) increased to  $\leq 123.7m$  (2019 –  $\leq 114.8m$ ) primarily reflecting an increase in EBITDA in the Customer Solutions business, partly offset by a reduction in the Renewables and Flexible Generation businesses.

Renewables EBITDA (pre-exceptional items and certain remeasurements) decreased to €45.2m (2019 – €55.3m) primarily reflecting lower contributions from renewable PPAs (due to lower market prices, lower output (including lower average capacity) and lower ROC sales). Flexible Generation EBITDA decreased to €30.7m (2019 – €31.8m) primarily reflecting lower availability of both Huntstown plant including higher maintenance costs due to the planned outages in April 2019 and September 2019.

Customer Solutions EBITDA increased to €47.8m (2019 – €27.7m) primarily reflecting higher Energia non-residential margins (due to lower energy costs partly offset by lower volumes), higher Energia residential margins (reflecting lower energy costs and higher customer numbers) and higher Power NI deregulated margins.

# Depreciation

The Group's depreciation and amortisation by business is summarised as follows:

|                     | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|---------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables          | 6.3                            | 5.9                            | 18.8                         | 15.0                         |
| Flexible Generation | 5.1                            | 4.2                            | 13.6                         | 12.7                         |
| Customer Solutions  | 3.2                            | 2.5                            | 9.2                          | 6.0                          |
| Total Depreciation  | 14.6                           | 12.6                           | 41.6                         | 33.7                         |

# Third Quarter 2020

Depreciation and amortisation increased to €14.6m (2019 - €12.6m) primarily reflecting higher depreciation for the Flexible Generation business (due to higher capital expenditure in respect of Huntstown 1's outage and IT systems costs), higher depreciation for the Customer Solutions business (associated with the new I-SEM and other IT systems) and the Renewables business (associated with the commissioning of wind farms).

# Nine Months 2020

Depreciation and amortisation increased to  $\in 41.6m$  (2019 -  $\in 33.7m$ ) primarily due to the same reasons as described above for Third Quarter 2020.

# Group operating profit

The Group's operating profit by business is summarised as follows:

|                        | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables             | 11.8                           | 19.9                           | 26.4                         | 40.3                         |
| Flexible Generation    | 8.7                            | 7.9                            | 17.1                         | 19.1                         |
| Customer Solutions     | 15.2                           | 6.7                            | 38.6                         | 21.7                         |
|                        |                                |                                |                              |                              |
| Total Operating Profit | 35.7                           | 34.5                           | 82.1                         | 81.1                         |

## Third Quarter 2020

Group pro-forma operating profit (pre-exceptional items and certain remeasurements) for Third Quarter 2020 increased to €35.7m (2019 - €34.5m) primarily reflecting a higher operating profit in the Customer Solutions and Flexible Generation businesses, partly offset by a lower operating profit in the Renewables business.

# Nine Months 2020

Group pro-forma operating profit (pre-exceptional items and certain remeasurements) for Nine Months 2020 increased to €82.1m (2019 - €81.1m) primarily reflecting a higher operating profit in the Customer Solutions business, partly offset by a lower operating profit in the Renewables and Flexible Generation business.



|   | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|---|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables  | (0.2)                          | 1.7                            | (0.8)                        | 1.4                          |
| Flexible Generation                                   | (0.1)                          | -                              | (0.1)                        | -                            |
| Customer Solutions                                    | (2.4)                          | (25.5)                         | (3.0)                        | 7.9                          |
| Total Exceptional Items and Certain<br>Remeasurements | (2.7)                          | (23.8)                         | (3.9)                        | 9.3                          |

# **Exceptional items and certain remeasurements**

# Third Quarter 2020

Exceptional items and certain remeasurements were a  $\leq 2.7m \cos t (2019 - \leq 23.8m)$ . The breakdown by business is as follows:

Exceptional items in the Renewables business were a  $\leq 0.2m \cos t$  (2019 -  $\leq 1.7m \ credit$ ) reflecting costs associated with acquisitions whether successful or unsuccessful. The prior year credit reflects a fair value adjustment to contingent consideration of  $\leq 1.8m$ , partly offset by exceptional acquisition costs of  $\leq 0.1m$ .

Exceptional items in the Flexible Generation business were a €0.1m cost (2019 - €nil) reflecting costs associated with acquisitions whether successful or unsuccessful.

Exceptional items in the Customer Solutions business were a €2.4m cost (2019 - €25.5m) reflecting certain remeasurements relating to the recognition of fair value of derivatives.

# Nine Months 2020

Exceptional items and certain remeasurements were a  $\leq$  3.9m cost (2019 -  $\leq$  9.3m credit). The breakdown by business is as follows:

Exceptional items in the Renewables business were a  $\leq 0.8m \cos t$  (2019 -  $\leq 1.4m \operatorname{credit}$ ) reflecting costs associated with acquisitions whether successful or unsuccessful. The prior year credit reflects a fair value adjustment to contingent consideration of  $\leq 1.8m$ , partly offset by exceptional acquisition costs of  $\leq 0.4m$ .

Exceptional items in the Flexible Generation business were a €0.1m cost (2019 - €nil) reflecting costs associated with acquisitions whether successful or unsuccessful.

Exceptional items in the Customer Solutions business were a €3.0m cost (2019 -€7.9m credit) primarily reflecting certain remeasurements relating to the recognition of fair value of derivatives.

Further information is outlined in note 5 to the accounts.

# Net finance costs

Net finance costs (pre-exceptional items and certain remeasurements) for Third Quarter 2020 increased from €9.7m to €19.7m and for Nine Months 2020 increased from €27.1m to €36.1m primarily reflecting the impact of foreign exchange movements in the period compared to the same period last year.

# Tax charge

The total tax charge (pre-exceptional items and certain remeasurements) for Third Quarter 2020 was  $\leq$ 4.7m (2019 –  $\leq$ 3.7m) and for Nine Months 2020 was  $\leq$ 9.4m (2019 -  $\leq$ 6.2m). A detailed analysis of the tax charge is outlined in note 7 to the accounts.

# Cash flow before acquisitions, disposals, interest and tax

Group cash flow before acquisitions, disposals, interest and tax of continuing operations is summarised as follows:

|  | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|--|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Group pro-forma EBITDA <sup>1</sup>                        | 50.3                           | 47.1                           | 123.7                        | 114.8                        |
| Defined benefit pension charge less contributions paid     | (0.6)                          | (0.6)                          | (1.3)                        | (0.6)                        |
| Net movement in security deposits                          | (2.4)                          | (0.8)                          | (3.5)                        | (14.7)                       |
| Changes in working capital <sup>2</sup>                    | (37.1)                         | (3.1)                          | (37.4)                       | 8.1                          |
| Over-recovery of regulated entitlement                     | 10.5                           | 6.4                            | 24.6                         | 4.7                          |
| Exceptional items  | (0.3)                          | (0.1)                          | (0.9)                        | (0.4)                        |
| Foreign exchange translation                               | (3.0)                          | 0.3                            | 0.1                          | 1.8                          |
| Share-based payment  | -                              | -                              | 0.1                          | 0.5                          |
| Cash flow from operating activities                        | 17.4                           | 49.2                           | 105.4                        | 114.2                        |
| Net capital expenditure <sup>3</sup>                       | (21.1)                         | (14.4)                         | (50.1)                       | (71.1)                       |
| Cash flow before acquisitions, disposals, interest and tax | (3.7)                          | 34.8                           | 55.3                         | 43.1                         |

<sup>1</sup> Includes EBITDA of project financed renewable assets for Third Quarter 2020 of €11.1m (2019 - €14.6m); Nine Months €26.6m (2019 - €26.6m)

<sup>2</sup> Includes changes in working capital of project financed renewable assets for Third Quarter 2020 of €3.8m increase (2019 – €6.3m); Nine Months 2020 €1.7m increase (2019 - €9.1m) and net expenditure from the sale and purchases of other intangibles of €34.1m for Third Quarter 2020 (2019 - €15.9m); Nine Months 2020 expenditure of €15.2m (2019 – proceeds of €0.1m)

<sup>3</sup> Includes capital expenditure on project financed renewable assets for Third Quarter 2020 of €12.4m (2019 - €8.7m); Nine Months 2020 €23.1m (2019 - €53.1m) and intangible asset (software and customer acquisition costs) expenditure for Third Quarter 2020 of €5.3m (2019 - €5.6m); Nine Months 2020 €12.7m (2019 - €12.4m)

Group cash flow from operating activities for Third Quarter 2020 decreased to €17.4m (2019 - €49.2m) primarily reflecting an increase in working capital of €37.1m (2019 - €3.1m) and foreign exchange translation losses of €3.0m (2019 - €0.3m gain), partly offset by a higher over-recovery of regulated entitlement of €10.5m (2019 - €6.4m) and an increase in EBITDA from €47.1m to €50.3m.

Group cash flow from operating activities for Nine Months 2020 decreased to €105.4m (2019 - €114.2m) primarily reflecting an increase in working capital of €37.4m (2019 -€8.1m decrease), partly offset by a higher overrecovery of regulated entitlement of €24.6m (2019 - €4.7m), a lower increase in security deposits of €3.5m (2019 - €14.7m) and an increase in EBITDA from €114.8m to €123.7m.

### Net movement in security deposits

The net movement in security deposits for Third Quarter 2020 was a  $\leq 2.4$ m increase (2019 –  $\leq 0.8$ m) and for Nine Months 2020 was an increase of  $\leq 3.5$ m (2019 -  $\leq 14.7$ m). As at 31 December 2019 there were  $\leq 15.1$ m (31 March 2019 -  $\leq 11.6$ m) of security deposits in place.

# Changes in working capital

Working capital for Third Quarter 2020 increased by  $\in$  37.1m (2019 –  $\in$  3.1m) primarily due to an increase in trade receivables (reflecting higher electricity sales, partly offset by a decrease in ROC debtors), an increase in net emissions assets (with the annual purchase of carbon credits) and an increase in ROC assets, partly offset by an increase in trade payables and accruals (reflecting higher electricity sales).

Working capital for Nine Months 2020 increased by  $\leq$  37.4m (2019 –  $\leq$  8.1m decrease) primarily due to an increase in trade and other receivables (reflecting higher electricity sales including an increase in ROC debtors), partly offset by an increase in trade payables and accruals (reflecting higher electricity sales and I-SEM related settlement timing differences partly offset by a decrease in the REFIT creditor for renewable PPAs (due to lower prices)) and a higher VAT creditor.

### **Over-recovery of regulated entitlement**

As noted previously the regulated businesses of Power NI and PPB combined over-recovered against their regulated entitlement in Third Quarter 2020 by  $\leq$ 10.5m (2019 –  $\leq$ 6.4m) and in Nine Months 2020 by  $\leq$ 24.6m (2019 -  $\leq$ 4.7m) and at 31 December 2019 the joint combined over-recovery against regulated entitlement was  $\leq$ 26.5m. The over-recovery of regulated entitlement reflects the phasing of tariffs.

Net capital expenditure in respect of tangible fixed assets and intangible software assets for Third Quarter 2020 increased to  $\leq$ 21.1m (2019 - $\leq$ 14.4m) and for Nine Months 2020 decreased to  $\leq$ 50.1m (2019 -  $\leq$ 71.1m).

### **Capital expenditure**

|                           | Third<br>Quarter<br>2020<br>€m | Third<br>Quarter<br>2019<br>€m | Nine<br>Months<br>2020<br>€m | Nine<br>Months<br>2019<br>€m |
|---------------------------|--------------------------------|--------------------------------|------------------------------|------------------------------|
| Renewables                | 13.1                           | 8.7                            | 23.8                         | 53.1                         |
| Flexible Generation       | 2.5                            | 0.3                            | 11.5                         | 5.3                          |
| Customer Solutions        | 5.5                            | 5.4                            | 14.8                         | 12.7                         |
|                           |                                |                                |                              |                              |
| Total Capital Expenditure | 21.1                           | 14.4                           | 50.1                         | 71.1                         |

Renewables capital expenditure for Third Quarter 2020 increased to  $\leq 13.1m$  (2019 - $\leq 8.7m$ ) primarily reflecting higher capital expenditure in relation to the 32MW onshore wind farm currently in construction together with capital expenditure in respect of the hydrogen project, partly offset by lower capital expenditure in respect of bioenergy assets. Renewables capital expenditure for Nine Months 2020 decreased to  $\leq 23.8m$  (2019 -  $\leq 53.1m$ ) primarily reflecting lower capital expenditure in respect of wind farms commissioned in the prior year.

Flexible Generation capital expenditure for Third Quarter 2020 increased to €2.5m (2019 -€0.3m) and for Nine Months 2020 increased to €11.5m (2019 - €5.3m) primarily due to capital expenditure in respect of Huntstown 1's outage and IT systems costs.

Customer Solutions capital expenditure for Third Quarter 2020 was €5.5m (2019 - €5.4m) and for Nine Months 2020 increased to €14.8m (2019 -€12.7m) primarily reflecting capital expenditure in relation to IT projects.

# **Other cash flows**

### Net interest paid

Net interest paid (excluding exceptional finance costs) in Third Quarter 2020 was €1.0m (2019 - €1.1m) and for Nine Months 2020 was €22.0m (2019 - €21.6m).

# Acquisition and disposals

Acquisition of subsidiary undertakings in Third Quarter 2020 was €3.2m (2019 - €21.3m) and for Nine Months 2020 was €53.6m (2019 - €22.6m) and reflects cash flows on the acquisition of onshore wind and solar projects as discussed further in note 10.

Disposals cash flow in Nine Months 2020 of €6.5m (2019 - €9.8m) relates to the sale of the Group's 25% minority share in a 52MW portfolio of wind generation assets in the Rol. The prior year disposal relates to the sale of the Group's 20% minority share in a 51MW portfolio of wind generation assets in NI.

# Dividends

No dividends were paid in the Nine Months 2020 (2019 - €nil).

A dividend of  $\leq$ 40.0m has been approved for distribution in March 2020.

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# Net debt

The Group's net debt is summarised in the following table:

|                            | 31 December 2019<br>€m | 31 March 2019<br>€m |
|----------------------------|------------------------|---------------------|
| Investments                | 1.5                    | 1.5                 |
| Cash and cash equivalents  | 195.8                  | 196.6               |
| Senior secured notes       | (607.4)                | (602.0)             |
| Project finance facilities | (356.9)                | (336.0)             |
| Interest accruals          | (11.7)                 | (2.1)               |
| Total net debt             | (778.7)                | (742.0)             |

The Group's net debt increased during Third Quarter 2020 by  $\leq$ 36.2m from  $\leq$ 742.5m at 30 September 2019 to  $\leq$ 778.7m at 31 December 2019 primarily reflecting an increase in project finance debt and an increase in senior secured notes (associated with the strengthening of sterling to euro). The Group's net debt increased during the Nine Months 2020 by  $\leq$ 36.7m from  $\leq$ 742.0m at 31 March 2019 to  $\leq$ 778.7m at 31 December 2019 primarily reflecting an increase in project finance debt and an increase in interest accruals.

Net debt at 31 December 2019 includes project finance net debt of €330.1m (31 March 2019 - €304.9m). Excluding project financed net debt, net debt was €448.6m (31 March 2019 -€437.1m).

# Treasury

The Group is financed through a combination of retained earnings, medium-term bond issuance and both medium-term and longterm bank facilities. Liquidity, including short-term working capital requirements, is managed through committed Senior revolving credit bank facilities together with available cash resources. The Group continues to keep its capital structure under review and may from time to time undertake certain transactions such as financing transactions, acquisitions and disposals which affect its capital structure. The Group may also from time to time repurchase its Senior secured notes, whether through tender offers, open market purchases, private purchases or otherwise.

At 31 December 2019, the Group had letters of credit issued out of the Senior revolving credit facility of €161.6m resulting in undrawn committed facilities of €104.2m (31 March 2019 - €81.4m). There were no cash drawings under the Senior revolving credit facility at 31 December 2019 (31 March 2019 - €nil). During the period the Group has met all required financial covenants in the Senior revolving credit facility and project finance facilities.

At 31 December 2019, there was €30.0m (31 March 2019 - €31.2m) of restricted cash in the project financed wind farms which is subject to bi-annual distribution debt service requirements.

There have been no other significant changes in the Group's exposure to interest rate, foreign currency, commodity and credit risks. A discussion of these risks can be found in the Risk Management and Principal Risks and Uncertainties section of the Annual Report 2019.

# **Defined benefit pension liability**

The pension liability in the Group's defined benefit scheme under International Accounting Standard (IAS) 19 was €nil at 31 December 2019 (31 March 2019 – €nil).

60,00

Energia donated €60,000 to community activities in the vicinity of its Meenadreen wind farm in County Donegal





# Consolidated Financial Statements

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# **Consolidated Income Statement**

for the three month period ended 31 December 2019

|                                   |       | Results<br>before<br>exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 5)<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Total<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Results<br>before<br>exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 22)<br>Third<br>Quarter<br>2019<br>Unaudited<br>€m | Exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 5)<br>Third<br>Quarter<br>2019<br>Unaudited<br>€m | Restated<br>Third<br>Quarter<br>2019<br>(note 22)<br>Unaudited<br>€m |
|-----------------------------------|-------|--|---|--|--|---|--|
| Continuing operations             | Notes |  |   |  |  |   |  |
| Revenue                           | 2     | 536.9  | -   | 536.9  | 559.1  | -   | 559.1  |
| Operating costs                   | 4     | (490.7)  | (2.7)   | (493.4)  | (518.2)  | (23.8)  | (542.0)  |
| Operating profit /<br>(loss)      | 2     | 46.2   | (2.7)   | 43.5   | 40.9   | (23.8)  | 17.1   |
| Finance costs                     | 6     | (20.0)   | -   | (20.0)   | (10.1)   | -   | (10.1)   |
| Finance income                    | 6     | 0.3  | -   | 0.3  | 0.4  | -   | 0.4  |
| Net finance cost                  |       | (19.7)   | -   | (19.7)   | (9.7)  | -   | (9.7)  |
| Share of loss in associates       |       | -  | -   | -  | (0.1)  | -   | (0.1)  |
| Profit on sale of associate       |       | -  | -   | -  | -  | 5.2   | 5.2  |
| Profit / (loss)<br>before tax     |       | 26.5   | (2.7)   | 23.8   | 31.1   | (18.6)  | 12.5   |
| Taxation                          | 7     | (4.7)  | 0.4   | (4.3)  | (3.7)  | 1.7   | (2.0)  |
| Profit / (loss)<br>for the period |       | 21.8   | (2.3)   | 19.5   | 27.4   | (16.9)  | 10.5   |

<sup>1</sup>Restated due to change in presentational currency

#### **Consolidated Income Statement**

for the nine month period ended 31 December 2019

|                             |       | Results<br>before<br>exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | Exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 5)<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | Total<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Results<br>before<br>exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 22)<br>Nine<br>Months<br>2019<br>Unaudited<br>€m | Exceptional<br>items<br>and certain<br>remeasure-<br>ments<br>(note 5)<br>Nine<br>Months<br>2019<br>Unaudited<br>€m | Restated<br>Total Nine<br>Months<br>2019<br>(note 22)<br>Unaudited<br>€m |
|-----------------------------|-------|--|---|--|--|---|--|
| Continuing operations       | Notes |  |   |  |  |   |  |
| Revenue                     | 2     | 1,398.7  | -   | 1,398.7  | 1,501.1  | -   | 1,501.1  |
| Operating<br>(costs)/income | 4     | (1,292.0)  | (3.9)   | (1,295.9)  | (1,415.3)  | 9.3   | (1,406.0)  |
| Operating<br>profit/(loss)  | 2     | 106.7  | (3.9)   | 102.8  | 85.8   | 9.3   | 95.1   |
| Finance costs               | 6     | (36.7)   |   | (36.7)   | (28.2)   |   | (28.2)   |
| Finance costs               | 6     | 0.6  | -   | (36.7)   | (20.2)   | -   | (20.2)   |
| Net finance cost            | 0     |  | -   |  |  | -   |  |
| Net finance cost            |       | (36.1)   | -   | (36.1)   | (27.1)   | -   | (27.1)   |
| Share of loss in associates |       | (0.2)  | -   | (0.2)  | (1.0)  | -   | (1.0)  |
| Profit on sale of associate |       | -  | 4.1   | 4.1  | -  | 5.2   | 5.2  |
| Profit before tax           |       | 70.4   | 0.2   | 70.6   | 57.7   | 14.5  | 72.2   |
| Taxation                    | 7     | (9.4)  | 0.2   | (9.2)  | (6.2)  | (1.0)   | (7.2)  |
| Profit for<br>the period    |       | 61.0   | 0.4   | 61.4   | 51.5   | 13.5  | 65.0   |

#### **Consolidated Statement of Other Comprehensive Income**

for the three and nine month periods ended 31 December 2019

|   | Third<br>Quarter<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Third Quarter<br>2019<br>Unaudited<br>€m | Nine<br>Months<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Nine Months<br>2019<br>Unaudited<br>€m |
|---|---|---|---|---|
| Profit for the period   | 19.5  | 10.5  | 61.4                                      | 65.0  |
| Items that will be reclassified subsequently to profit or loss:               |   |   |   |   |
| Exchange differences on translation of foreign operations                     | 31.9  | (5.3)   | 13.3                                      | (15.5)  |
| Net loss on cash flow hedges  | (20.4)                                      | (11.0)  | (44.0)                                    | (2.6)   |
| Transferred loss / (gain) from equity to income statement on cash flow hedges | 4.2   | (2.9)   | 9.0                                       | (1.3)   |
| Share of associates net gain on cash flow hedges                              | -   | 0.7   | 0.1                                       | 0.9   |
| Income tax effect   | 2.3   | 3.9   | 4.9                                       | 0.6   |
|   | (13.9)                                      | (9.3)   | (30.0)                                    | (2.4)   |
|   | 18.0  | (14.6)  | (16.7)                                    | (17.9)  |
| Items that will not be reclassified to profit or loss:                        |   |   |   |   |
| Remeasurement loss on defined benefit scheme                                  | (0.6)                                       | (0.8)   | (1.5)                                     | (0.8)   |
| Income tax effect   | 0.1   | -   | 0.2                                       | -   |
|   | (0.5)                                       | (0.8)   | (1.3)                                     | (0.8)   |
| Other comprehensive income / (expense) for the period, net of taxation        | 17.5  | (15.4)  | (18.0)                                    | (18.7)  |
| Total comprehensive income / (expense) for the period                         | 37.0  | (4.9)   | 43.4                                      | 46.3  |

#### **Consolidated Balance Sheet**

as at 31 December 2019

| ASSETS                           | Notes | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|----------------------------------|-------|-------------------------------------|--------------------------------|
| Non-current assets:              |       |                                     |                                |
| Property, plant and equipment    |       | 568.5                               | 513.9                          |
| Intangible assets                |       | 746.3                               | 694.2                          |
| Right-of-use assets              |       | 19.5                                |                                |
| Investment in associates         |       | -                                   | 2.9                            |
| Derivative financial instruments | 15    | 4.5                                 | 2.7                            |
| Deferred tax assets              |       | 34.5                                | 29.7                           |
|                                  |       | 1,373.3                             | 1,243.4                        |
| Current assets:                  |       |                                     |                                |
| Inventories                      |       | 5.0                                 | 5.6                            |
| Trade and other receivables      | 11    | 263.6                               | 216.4                          |
| Derivative financial instruments | 15    | 27.5                                | 22.4                           |
| Other current financial assets   | 9     | 16.6                                | 13.1                           |
| Cash and cash equivalents        | 12    | 195.8                               | 196.6                          |
|                                  |       | 508.5                               | 454.1                          |
| TOTAL ASSETS                     |       | 1,881.8                             | 1,697.5                        |

#### **Consolidated Balance Sheet (cont'd)**

as at 31 December 2019

| LIABILITIES                          | Notes | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--------------------------------------|-------|-------------------------------------|--------------------------------|
| Current liabilities:                 |       |                                     |                                |
| Trade and other payables             | 13    | (440.9)                             | (421.4)                        |
| Income tax payable                   |       | (1.5)                               | (2.6)                          |
| Financial liabilities                | 14    | (48.4)                              | (30.8)                         |
| Derivative financial instruments     | 15    | (64.5)                              | (15.7)                         |
|                                      |       | (555.3)                             | (470.5)                        |
| Non-current liabilities:             |       |                                     |                                |
| Financial liabilities                | 14    | (973.1)                             | (915.4)                        |
| Derivative financial instruments     | 15    | (27.7)                              | (31.7)                         |
| Deferred tax liabilities             |       | (17.7)                              | (11.9)                         |
| Provisions                           |       | (16.6)                              | (16.3)                         |
|                                      |       | (1,035.1)                           | (975.3)                        |
| TOTAL LIABILITIES                    |       | (1,590.4)                           | (1,445.8)                      |
| NET ASSETS                           |       | 291.4                               | 251.7                          |
| Equity                               |       |                                     |                                |
| Share capital                        |       | -                                   | -                              |
| Share premium                        |       | 780.4                               | 766.6                          |
| Retained earnings                    |       | (526.8)                             | (567.9)                        |
| Capital contribution reserve         |       | 84.4                                | 83.0                           |
| Hedge reserve                        |       | (43.8)                              | (13.9)                         |
| Foreign currency translation reserve |       | (2.8)                               | (16.1)                         |
| TOTAL EQUITY                         |       | 291.4                               | 251.7                          |

The financial statements were approved by the Board and authorised for issue on 4th March 2020.

#### **Consolidated Statement of Changes In Equity**

for the nine month period ended 31 December 2019

|   | Notes | Share<br>capital<br>€m | Share<br>premium<br>€m | Retained<br>earnings<br>€m | Capital<br>contribution<br>reserve<br>€m | Hedge<br>reserve<br>€m | Foreign<br>currency<br>translation<br>reserve<br>€m | Total<br>equity<br>€m |
|---|-------|------------------------|------------------------|----------------------------|--|------------------------|---|-----------------------|
| At 1 April 2018<br>(restated <sup>1</sup> )     |       | -                      | 753.4                  | (601.2)                    | 115.8                                    | (5.5)                  | (27.9)  | 234.6                 |
| Exchange adjustment                             |       | -                      | (17.4)                 | 20.1                       | (2.7)                                    | -                      | -   | -                     |
| Profit for the period                           |       | -                      | -                      | 65.0                       | -  | -                      | -   | 65.0                  |
| Other comprehensive expense                     |       | -                      | -                      | (0.8)                      | -  | (2.4)                  | (15.5)  | (18.7)                |
| Total comprehensive<br>(expense)/income         |       | -                      | (17.4)                 | 84.3                       | (2.7)                                    | (2.4)                  | (15.5)  | 46.3                  |
| Share-based<br>payments                         |       | -                      | -                      | 0.5                        | -  | -                      | -   | 0.5                   |
| At 31 December 2018<br>(restated <sup>1</sup> ) |       | -                      | 736.0                  | (516.4)                    | 113.1                                    | (7.9)                  | (43.4)  | 281.4                 |
| At 1 April 2019                                 |       | -                      | 766.6                  | (567.9)                    | 83.0                                     | (13.9)                 | (16.1)  | 251.7                 |
| Effect of new accounting standard               | 1     |                        | -                      | (3.8)                      | -  | -                      | -   | (3.8)                 |
| At 1 April 2019<br>(restated)                   |       | -                      | 766.6                  | (571.7)                    | 83.0                                     | (13.9)                 | (16.1)  | 247.9                 |
| Exchange adjustment                             |       | -                      | 13.8                   | (15.3)                     | 1.4                                      | 0.1                    | -   | -                     |
| Profit for the period                           |       | -                      | -                      | 61.4                       | -  | -                      | -   | 61.4                  |
| Other comprehensive<br>(expense)/income         |       | -                      | -                      | (1.3)                      | -  | (30.0)                 | 13.3  | (18.0)                |
| Total comprehensive<br>income/(expense)         |       | -                      | 13.8                   | 44.8                       | 1.4                                      | (29.9)                 | 13.3  | 43.4                  |
| Share-based payment                             |       | -                      | -                      | 0.1                        | -  | -                      | -   | 0.1                   |
| At 31 December 2019                             |       | -                      | 780.4                  | (526.8)                    | 84.4                                     | (43.8)                 | (2.8)   | 291.4                 |

#### **Consolidated Statement of Cash Flows**

for the three and nine month periods ended 31 December 2019

| Cash generated from operations<br>before working capital movements | Notes<br>16 | Third<br>Quarter<br>2020<br>Unaudited<br>€m<br>59.9 | <sup>1</sup> Restated<br>Third Quarter<br>2019<br>Unaudited<br>€m<br><b>52.8</b> | Nine<br>Months<br>2020<br>Unaudited<br>€m<br>146.2 | <sup>1</sup> Restated<br>Nine Months<br>2019<br>Unaudited<br>€m<br><b>119.0</b> |
|--|-------------|---|--|--|---|
| Working capital adjustments:                                       |             |   |  |  |   |
| Decrease / (increase) in inventories                               |             | 0.1   | (0.1)  | 0.6  | -   |
| Increase in trade and other receivables                            |             | (66.6)  | (30.6)   | (46.1)   | (24.6)  |
| Increase in security deposits                                      |             | (2.4)   | (0.8)  | (3.5)  | (14.7)  |
| Increase in trade and other payables                               |             | 63.5  | 43.5   | 23.3   | 32.6  |
| Effects of foreign exchange  |             | (3.0)   | 0.3  | 0.1  | 1.8   |
|  |             | 51.5  | 65.1   | 120.6  | 114.1   |
| Interest received  |             | 0.2   | -  | 0.4  | 0.1   |
| Interest paid  |             | (1.2)   | (1.1)  | (22.4)   | (21.7)  |
|  |             | (1.0)   | (1.1)  | (22.0)   | (21.6)  |
| Income tax paid  |             | (0.9)   | -  | (3.8)  | (0.2)   |
| Net cash flows from<br>operating activities                        |             | 49.6  | (64.0)   | 94.8   | 92.3  |

|  | Notes | Third Quarter<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | <sup>1</sup> Restated<br>Nine Months<br>2019<br>Unaudited<br>€m |
|--|-------|--|---|--|---|
| Investing Activities                                   |       |  |   |  |   |
| Purchase of property, plant and equipment              |       | (15.9)                                   | (8.7)   | (37.5)                                 | (58.6)  |
| Purchase of intangible assets                          |       | (62.2)                                   | (43.7)  | (139.0)                                | (112.2)   |
| Proceeds from sale of intangible assets                |       | 22.9                                     | 22.1  | 111.2                                  | 99.8  |
| Disposal of subsidiary, net of cash disposed           |       | -  | -   | (0.2)                                  | (0.2)   |
| Distributions received from associates                 |       | -  | 0.7   | -                                      | 0.8   |
| Interest received from associates                      |       | -  | 0.1   | 0.3                                    | 0.7   |
| Disposal of associate                                  |       | -  | 9.8   | 6.5                                    | 9.8   |
| Acquisition of subsidiaries                            |       | (3.2)                                    | (21.3)  | (53.6)                                 | (22.6)  |
| Net cash flows used in investing activities            |       | (58.4)                                   | (41.0)  | (112.3)                                | (82.5)  |
| Financing activities                                   |       |  |   |  |   |
| Proceeds from issue of borrowings                      |       | 1.9                                      | 6.1   | 26.5                                   | 56.3  |
| Repayment of borrowings                                |       | -  | (1.3)   | (9.0)                                  | (13.8)  |
| Issue costs of new long term loans                     |       | -  | -   | (1.2)                                  | (1.2)   |
| Payment of lease liabilities                           |       | (0.9)                                    | -   | (1.9)                                  | -   |
| Net cash flows from financing<br>activities            |       | 1.0                                      | 4.8   | 14.4                                   | 41.3  |
| Net (decrease) / increase in cash and cash equivalents |       | (7.8)                                    | 27.8  | (3.1)                                  | 51.1  |
| Net foreign exchange difference                        |       | 5.8                                      | (0.8)   | 2.3                                    | (2.4)   |
| Cash and cash equivalents<br>at period start           | 12    | 197.8                                    | 165.7   | 196.6                                  | 144.0   |
| Cash and cash equivalents<br>at period end             | 12    | 195.8                                    | 192.7   | 195.8                                  | 192.7   |

#### **1. BASIS OF PREPARATION**

The condensed interim consolidated financial statements of the Group have been prepared in accordance with IAS 34 Interim Financial Reporting as adopted by the European Union.

The accounting policies applied by the Group in these condensed interim consolidated financial statements are the same as those applied by the Group in its consolidated financial statements for the year ended 31 March 2019, except for the adoption of new standards effective as of 1 April 2019 (described below), and reflect the change in presentational currency and change in segmental reporting as adopted for the year ended 31 March 2019.

The Group applies, for the first time, IFRS 16 Leases. As required by IAS 34, the nature and effect of these changes are disclosed below:

#### IFRS 16 - Leases

IFRS 16 specifies the recognition, measurement, presentation and disclosure of leases and has been applied from 1 April 2019, the date of initial application for the Group. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all leases, unless the lease term is 12 months or less, or the underlying asset has a low value.

#### **Transition to IFRS 16**

Following a detailed impact assessment, the Group has concluded that PPB's generating unit agreement with AES Ballylumford, whilst considered an operating lease under the existing standard is not regarded as a lease under the new standard. Similarly PPAs with renewable generators are not regarded as operating leases under the new standard. The Group has entered into operating leases for the hire of equipment, buildings and land (primarily relating to the renewable asset portfolio) which do fall under the scope of IFRS 16.

The Group has adopted IFRS 16 under the modified retrospective approach with the cumulative effect of initially applying IFRS 16 recognised as an adjustment to the opening balance of retained earnings at the date of initial application. In summary the impact of IFRS 16 adoption is as follows:

Impact on the consolidated balance sheet as at 1 April 2019:

|                      | 1 April 2019<br>€m |
|----------------------|--------------------|
| Assets               |                    |
| Right-of-use assets  | 19.7               |
| Deferred tax asset   | 0.9                |
| Liabilities          |                    |
| Lease liabilities    | (24.4)             |
| Net impact on equity | (3.8)              |

Due to the adoption of IFRS 16, operating lease rentals recognised within other operating costs have decreased to a negligible amount however depreciation has increased in respect of the depreciation of the right-of-use asset over the term of the lease and finance costs have increased due to accretion of the lease liability.

#### Nature of the effect of adoption of IFRS 16

The Group has lease contracts for various items of land and buildings. Before the adoption of IFRS 16, the Group classified each of its leases at the inception date as an operating lease. In an operating lease, the leased property was not capitalised and the lease payments were recognised as a rent expense in profit or loss on a straight-line basis over the lease term. Any prepaid rent and accrued rent were recognised under Prepayments and Trade and other payables, respectively.

Upon adoption of IFRS 16, the Group applied a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The standard provides specific transition requirements and practical expedients, which have been applied by the Group.

### Leases previously accounted for as operating leases

The Group recognised right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for shortterm leases and leases of low-value assets.

The right-of-use assets were recognised based on the carrying amount as if the standard had always been applied, apart from the use of the incremental borrowing rate at the date of initial application. Lease liabilities were recognised based on the present value of the remaining lease payments, discounted using the incremental borrowing rate at the date of initial application. The Group also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics;
- Relied on its assessment of whether leases are onerous immediately before the date of initial application;
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months at the date of initial application;
- Excluded the initial direct costs from the measurement of the right-of-use asset at the date of initial application;
- Used hindsight in determining the lease term where the contract contains options to extend or terminate the lease.

The lease liabilities as at 1 April 2019 can be reconciled to the operating lease commitments as of 31 March 2019 as follows:

|   | €m    |
|---|-------|
| Operating lease commitments<br>as at 31 March 2019                | 36.5  |
| Weighted average incremental<br>borrowing rate as at 1 April 2019 | 5.0%  |
| Discounted operating lease<br>commitments as at 1 April 2019      | 23.0  |
| Less  |       |
| Commitments relating to short-term leases                         | (0.1) |
| Add   |       |
| Effect of change in lease assumptions                             | 1.5   |
| Lease liabilities as at 1 April 2019                              | 24.4  |

#### Summary of new accounting policies

Set out below are the new accounting policies of the Group upon adoption of IFRS 16, which have been applied from the date of initial application:

#### **Right-of-use assets**

The Group recognises right-of-use assets at the commencement date of the lease (i.e. the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Group is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

#### Lease liabilities

At the commencement date of the lease, the Group recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating a lease, if the lease term reflects the Group exercising the option to terminate. The variable lease payments that do not depend on an index or a rate are recognised as an expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the insubstance fixed lease payments or a change in the assessment to purchase the underlying asset.

### Significant judgement in determining the lease term of contracts with renewal options

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group applies judgement in evaluating the term of some of its leases. For those leases which have expired, the Group has assumed that these will continue to be leased for a minimum period of five years.

### Amounts recognised in the balance sheet and income statement

|                        | Right-Of-<br>Use Assets<br>(Land &<br>Buildings)<br>Total<br>€m | Lease<br>Liabilities<br>€m |
|------------------------|---|----------------------------|
| As at 1 April 2019     | 19.7  | (24.4)                     |
| Additions              | 0.7   | (0.6)                      |
| Amortisation           | (1.2)   | -                          |
| Exchange adjustment    | 0.3   | (0.3)                      |
| Interest               | -   | (0.9)                      |
| Payments               | -   | 1.9                        |
| As at 31 December 2019 | 19.5  | (24.3)                     |

#### **2. SEGMENTAL ANALYSIS**

For management purposes, the Group is organised into business units based on its products and services and has three reportable segments, as follows:

#### (i) Renewables

The Renewables business owns and operates 277MW of wind assets and purchases electricity from 1,269MW of renewable generation capacity throughout Ireland. In addition, the Renewables business is currently constructing a 4MW bioenergy plant in Dublin and a 32MW wind farm in County Sligo and is in the process of developing a further pipeline of wind, bioenergy and solar projects across Ireland;

#### (ii) Flexible Generation

Consists of electricity generation from the Group's two Huntstown CCGT plants together with the administration of the contracted generation capacity from the Ballylumford power station in Northern Ireland under legacy generating unit agreements which were originally established in 1992 when the Northern Ireland electricity industry was restructured;

#### (iii) Customer Solutions

Consists of the competitive supply of electricity and gas to business and residential customers in the Rol through its brand Energia, together with the supply of electricity to residential and business customers in Northern Ireland through its brand Power NI.

The Group's Board monitors the operating results of its business units separately for the purpose of making decisions with regard to resource allocation and performance assessment. The measure of profit used by the Board is pro-forma EBITDA which is before exceptional items and certain remeasurements (arising from certain commodity, interest rate and currency contracts which are not designated in hedge accounting relationships) and based on regulated entitlement (whereby the adjustment for (under) / overrecovery outlined in the segmental analysis below represents the amount by which the regulated businesses (under) / over-recovered against their regulated entitlement). The Board also monitors revenue on a regulated entitlement basis.

#### (a) Revenue by segment

|                              | Third Quarter<br>2020 Unaudited<br>€m | Third Quarter<br>2019 Unaudited<br>€m | Nine Months<br>2020 Unaudited<br>€m | Nine Months<br>2019 Unaudited<br>€m |
|------------------------------|---------------------------------------|---------------------------------------|-------------------------------------|-------------------------------------|
| Renewables                   | 55.2                                  | 65.0                                  | 169.2                               | 163.3                               |
| Flexible Generation          | 105.8                                 | 117.2                                 | 274.4                               | 312.8                               |
| Customer Solutions           | 369.4                                 | 370.6                                 | 934.7                               | 1,018.9                             |
| Inter-group eliminations     | (4.0)                                 | (0.1)                                 | (4.2)                               | 1.4                                 |
| Group                        | 526.4                                 | 552.7                                 | 1,374.1                             | 1,496.4                             |
| Adjustment for over-recovery | 10.5                                  | 6.4                                   | 24.6                                | 4.7                                 |
| Total                        | 536.9                                 | 559.1                                 | 1,398.7                             | 1,501.1                             |

The adjustment for over-recovery represents the amount by which the regulated businesses over-recovered against their regulated entitlement.

#### (b) Operating Profit

|  | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|--|--|--|--|--|
| Segment Pro-Forma EBITDA   |  |  |  |  |
| Renewables   | 18.1                                     | 25.8                                     | 45.2                                   | 55.3                                   |
| Flexible Generation  | 13.8                                     | 12.1                                     | 30.7                                   | 31.8                                   |
| Customer Solutions   | 18.4                                     | 9.2                                      | 47.8                                   | 27.7                                   |
| Group Pro-Forma EBITDA   | 50.3                                     | 47.1                                     | 123.7                                  | 114.8                                  |
|  |  |  |  |  |
| Adjustment for over-recovery   | 10.5                                     | 6.4                                      | 24.6                                   | 4.7                                    |
| Group EBITDA   | 60.8                                     | 53.5                                     | 148.3                                  | 119.5                                  |
|  |  |  |  |  |
| Depreciation/amortisation  |  |  |  |  |
| Renewables   | (6.3)                                    | (5.9)                                    | (18.8)                                 | (15.0)                                 |
| Flexible Generation  | (5.1)                                    | (4.2)                                    | (13.6)                                 | (12.7)                                 |
| Customer Solutions   | (3.2)                                    | (2.5)                                    | (9.2)                                  | (6.0)                                  |
| Group depreciation and amortisation  | (14.6)                                   | (12.6)                                   | (41.6)                                 | (33.7)                                 |
| Operating profit pre-exceptional items<br>and certain remeasurements<br>Renewables | 11.8                                     | 19.9                                     | 26.4                                   | 40.3                                   |
| Flexible Generation  | 8.7                                      | 7.9                                      | 17.1                                   | 40.3                                   |
| Customer Solutions   | 15.2                                     | 6.7                                      | 38.6                                   | 21.7                                   |
| Group Pro-Forma operating profit   | 35.7                                     | 34.5                                     | 82.1                                   | 81.1                                   |
| croup i to i ornia operating pront   | 55.7                                     | 54.5                                     | 02.1                                   | 01.1                                   |
| Adjustment for over -recovery  | 10.5                                     | 6.4                                      | 24.6                                   | 4.7                                    |
| Operating profit pre-exceptional items   | 46.2                                     | 40.9                                     | 106.7                                  | 85.8                                   |
| and certain remeasurements   | 40.2                                     | 40.9                                     | 100.7                                  | 05.0                                   |
| Exceptional items and certain remeasurements                                       |  |  |  |  |
| Renewables   | (0.2)                                    | 1.7                                      | (0.8)                                  | 1.4                                    |
| Flexible Generation  | (0.1)                                    | -  | (0.1)                                  | -                                      |
| Customer Solutions   | (2.4)                                    | (25.5)                                   | (3.0)                                  | 7.9                                    |
| Group operating profit post exceptional items and certain remeasurements           | 43.5                                     | 17.1                                     | 102.8                                  | 95.1                                   |
| Finance cost   | (20.0)                                   | (10.1)                                   | (36.7)                                 | (28.2)                                 |
| Finance income   | 0.3                                      | 0.4                                      | 0.6                                    | 1.1                                    |
|  | (19.7)                                   | (9.7)                                    | (36.1)                                 | (27.1)                                 |
| Share of loss in associates  | -  | (0.1)                                    | (0.2)                                  | (1.0)                                  |
| Profit on sale of associate  | -  | 5.2                                      | 4.1                                    | 5.2                                    |
| Profit on ordinary activities before tax   | 23.8                                     | 12.5                                     | 70.6                                   | 72.2                                   |

#### **3. REVENUE FROM CONTRACTS WITH CUSTOMERS**

#### **3.1 Disaggregated revenue information**

Set out below is the disaggregation of the Group's revenue from contracts with customers for the Third Quarter 2020 and Third Quarter 2019:

| Third Quarter 2020 Unaudited                | Renewables<br>€m | Flexible<br>Generation<br>€m | Customer<br>solutions<br>€m | Total<br>€m |
|---|------------------|------------------------------|-----------------------------|-------------|
| Type of goods or service:                   |                  |                              |                             |             |
| Supply of electricity and gas               | -                | -                            | 369.2                       | 369.2       |
| Electricity generation                      | 55.2             | 105.8                        | -                           | 161.0       |
| Other                                       | -                | -                            | 0.2                         | 0.2         |
| Inter-group eliminations                    | -                | (3.9)                        | (0.1)                       | (4.0)       |
| Group                                       | 55.2             | 101.9                        | 369.3                       | 526.4       |
| Adjustment for over-recovery                | -                | 9.2                          | 1.3                         | 10.5        |
| Total revenue from contracts with customers | 55.2             | 111.1                        | 370.6                       | 536.9       |

| Third Quarter 2019 Unaudited  | Renewables<br>€m | Flexible<br>Generation<br>€m | Customer<br>solutions<br>€m | Total<br>€m |
|-------------------------------|------------------|------------------------------|-----------------------------|-------------|
| Type of goods or service:     |                  |                              |                             |             |
| Supply of electricity and gas | -                | -                            | 370.1                       | 370.1       |
| Electricity generation        | 65.0             | 117.2                        | -                           | 182.2       |
| Other                         | -                | -                            | 0.5                         | 0.5         |
| Inter-group eliminations      | -                | -                            | (0.1)                       | (0.1)       |
| Group                         | 65.0             | 117.2                        | 370.5                       | 552.7       |
| Adjustment for under-recovery | -                | 14.5                         | (8.1)                       | 6,4         |
| Total revenue from contracts  |                  | 14.5                         | (0.1)                       | 0.4         |
| with customers                | 65.0             | 131.7                        | 362.4                       | 559.1       |

Set out below is the disaggregation of the Group's revenue from contracts with customers for the Nine Months 2020 and Nine Months 2019:

| Nine Months 2020 Unaudited                     | Renewables<br>€m | Flexible<br>Generation<br>€m | Customer<br>solutions<br>€m | Total<br>€m |
|--|------------------|------------------------------|-----------------------------|-------------|
| Type of goods or service:                      |                  |                              |                             |             |
| Supply of electricity and gas                  | -                | -                            | 933.6                       | 933.6       |
| Electricity generation                         | 169.2            | 274.4                        | -                           | 443.6       |
| Other  | -                | -                            | 1.1                         | 1.1         |
| Inter-group eliminations                       | -                | (3.9)                        | (0.3)                       | (4.2)       |
| Group  | 169.2            | 270.5                        | 934.4                       | 1,374.1     |
| Adjustment for over-recovery                   | -                | 18.2                         | 6.4                         | 24.6        |
| Total revenue from contracts<br>with customers | 169.2            | 288.7                        | 940.8                       | 1,398.7     |

| Nine Months 2019 Unaudited                  | Renewables<br>€m | Flexible<br>Generation<br>€m | Customer<br>solutions<br>€m | Total<br>€m |
|---|------------------|------------------------------|-----------------------------|-------------|
| Type of goods or service:                   |                  |                              |                             |             |
| Supply of electricity and gas               | -                | -                            | 1,017.4                     | 1,017.4     |
| Electricity generation                      | 163.3            | 312.8                        | -                           | 476.1       |
| Other                                       | -                | -                            | 1.5                         | 1.5         |
| Inter-group eliminations                    | -                | 1.7                          | (0.3)                       | 1.4         |
| Group                                       | 163.3            | 314.5                        | 1,018.6                     | 1,496.4     |
| Adjustment for over/(under)-recovery        | -                | 17.0                         | (12.3)                      | 4.7         |
| Total revenue from contracts with customers | 163.3            | 331.5                        | 1,006.3                     | 1,501.1     |

| Geographical markets:                       | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|---|--|--|--|--|
| UK  | 242.8                                    | 257.8                                    | 632.5                                  | 682.4                                  |
| Rol   | 294.1                                    | 301.3                                    | 766.2                                  | 818.7                                  |
| Total revenue from contracts with customers | 536.9                                    | 559.1                                    | 1,398.7                                | 1,501.1                                |
| Timing of revenue recognition:              |  |  |  |  |
| Transferred over time                       | 516.1                                    | 533.5                                    | 1,313.0                                | 1,420.6                                |
| Transferred at a point in time              | 20.8                                     | 25.6                                     | 85.7                                   | 80.5                                   |
| Total revenue from contracts with customers | 536.9                                    | 559.1                                    | 1,398.7                                | 1,501.1                                |

Trade receivables arising from contracts with customers are disclosed in note 11.

#### **4. OPERATING COSTS**

|  | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|--|--|--|--|--|
| Operating costs are analysed as follows:               |  |  |  |  |
| Energy costs   | 445.0                                    | 478.4                                    | 1,155.5                                | 1,306.9                                |
| Employee costs   | 10.8                                     | 9.3                                      | 31.8                                   | 27.1                                   |
| Depreciation, amortisation and impairment              | 14.6                                     | 12.6                                     | 41.6                                   | 33.7                                   |
| Other operating charges                                | 20.3                                     | 17.9                                     | 63.1                                   | 47.6                                   |
| Total pre-exceptional items and certain remeasurements | 490.7                                    | 518.2                                    | 1,292.0                                | 1,415.3                                |
| Exceptional items and certain remeasurements:          |  |  |  |  |
| Energy costs / (income)                                | 2.4                                      | 25.5                                     | 3.0                                    | (7.9)                                  |
| Other operating charges / (income)                     | 0.3                                      | (1.7)                                    | 0.9                                    | (1.4)                                  |
| Total exceptional items and certain remeasurements     | 2.7                                      | 23.8                                     | 3.9                                    | (9.3)                                  |
| Total operating costs                                  | 493.4                                    | 542.0                                    | 1,295.9                                | 1,406.0                                |

#### 4.1 Depreciation, amortisation and impairment

|   | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|---|--|--|--|--|
| Depreciation                                    | 11.3                                     | 9.8                                      | 31.4                                   | 27.3                                   |
| Amortisation of intangible assets               | 2.8                                      | 2.8                                      | 9.0                                    | 6.4                                    |
| Amortisation of right-of-use assets             | 0.5                                      | -  | 1.2                                    | -                                      |
| Total depreciation, amortisation and impairment | 14.6                                     | 12.6                                     | 41.6                                   | 33.7                                   |

#### **5. EXCEPTIONAL ITEMS AND CERTAIN REMEASUREMENTS**

| Exceptional items in arriving at profit from  | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|---|--|--|--|--|
| continuing operations:  |  |  |  |  |
| Acquisition costs <sup>1</sup>  | (0.3)                                    | (0.1)                                    | (0.9)                                  | (0.4)                                  |
| Profit on disposal of associate <sup>2</sup>  | -  | 5.2                                      | 4.1                                    | 5.2                                    |
| Write off of contingent consideration   | -  | 1.8                                      | -                                      | 1.8                                    |
|   | (0.3)                                    | 6.9                                      | 3.2                                    | 6.6                                    |
| Certain remeasurements in arriving at profit  |  |  |  |  |
| Net (loss) / profit on derivatives at fair value through operating costs <sup>3</sup> | (2.4)                                    | (25.5)                                   | (3.0)                                  | 7.9                                    |
|   | (2.4)                                    | (25.5)                                   | (3.0)                                  | 7.9                                    |
| Exceptional items and certain remeasurements before taxation                          | (2.7)                                    | (18.6)                                   | 0.2                                    | 14.5                                   |
| Taxation on exceptional items and certain remeasurements                              | 0.4                                      | 1.7                                      | 0.2                                    | (1.0)                                  |
| Exceptional items and certain<br>remeasurements after taxation                        | (2.3)                                    | (16.9)                                   | 0.4                                    | 13.5                                   |

The tax credit / (charge) in the profit and loss account relating to exceptional items and certain remeasurements is:

|   | Third Quarter | Third Quarter | Nine Months | Nine Months |
|---|---------------|---------------|-------------|-------------|
|   | 2020          | 2019          | 2020        | 2019        |
|   | Unaudited     | Unaudited     | Unaudited   | Unaudited   |
|   | €m            | €m            | €m          | €m          |
| Fair valued derivatives through profit & loss | 0.4           | 1.7           | 0.2         | (1.0)       |
|   | 0.4           | 1.7           | 0.2         | (1.0)       |

<sup>&</sup>lt;sup>1</sup> Exceptional acquisition costs for Third Quarter 2020 of €0.3m (2019 - €0.1m) and Nine Months 2020 of €0.9m (2019 - €0.4m) relate to costs associated with acquisitions whether successful or unsuccessful.

<sup>&</sup>lt;sup>2</sup> Profit on disposal of associate of €4.1m (2019 - €5.2m) relates to the net gain on disposal of the Group's minority interest in Eco Wind Power (2019 - IIF Cyclone).

<sup>&</sup>lt;sup>3</sup> Net loss on derivatives at fair value through operating costs for Third Quarter 2020 of €2.4m (2019 - €25.5m) and for Nine Months 2020 of €3.0m loss (2019 - €7.9m gain) relates to fair value movements in commodity swap contracts and foreign exchange forward contracts relating to commodity purchases.

#### 6. FINANCE COSTS/INCOME

|  | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2020<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2020<br>Unaudited<br>€m | Total<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Results before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2019<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2019<br>Unaudited<br>€m | Total<br>Third<br>Quarter<br>2019<br>Unaudited<br>€m |
|--|---|--|--|--|--|--|
| Finance costs  |   |  |  |  |  |  |
| Interest on external<br>bank loans and<br>borrowings                 | (4.1)   |  | (4.1)  | (4.0)  | -  | (4.0)  |
| Interest on Senior<br>secured notes                                  | (6.6)   | -  | (6.6)  | (6.6)  | -  | (6.6)  |
| Total interest<br>expense  | (10.7)  | -  | (10.7)   | (10.6)   | -  | (10.6)   |
| Amortisation of<br>financing charges                                 | (0.5)   | -  | (0.5)  | (0.5)  | -  | (0.5)  |
| Unwinding of<br>discount on<br>decommissioning<br>provision          | (0.1)   | -  | (0.1)  | (0.1)  | -  | (0.1)  |
| Unwinding of<br>discount on<br>contingent<br>consideration           | (0.1)   | -  | (0.1)  | (0.5)  | -  | (0.5)  |
| Accretion of lease<br>liability                                      | (0.3)   | -  | (0.3)  | -  | -  | -  |
| Total other finance<br>charges                                       | (1.0)   | -  | (1.0)  | (1.1)  | -  | (1.1)  |
| Net exchange<br>(loss)/gain on net<br>foreign currency<br>borrowings | (9.0)   | -  | (9.0)  | 1.6  | -  | 1.6  |
| Less interest<br>capitalised in<br>qualifying asset                  | 0.7   | -  | 0.7  | -  | -  | -  |
| Total finance costs  | (20.0)  | -  | (20.0)   | (10.1)   | -  | (10.1)   |
| Finance income   |   |  |  |  |  |  |
| Interest income on<br>loan to an associate                           | -   | -  | -  | 0.4  | -  | 0.4  |
| Interest income on<br>bank deposits                                  | 0.3   | -  | 0.3  | -  | -  | -  |
| Total finance<br>income  | 0.3   | -  | 0.3  | 0.4  | -  | 0.4  |

The average capitalisation rate applied in determining the amount of borrowing costs to be capitalised in the Third Quarter 2020 was 5.5% (Third Quarter 2019 – nil).

|  | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine Months<br>2020<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine Months<br>2020<br>Unaudited<br>€m | Total<br>Nine Months<br>2020<br>Unaudited<br>€m | Results before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine Months<br>2019<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine Months<br>2019<br>Unaudited<br>€m | Total<br>Nine Months<br>2019<br>Unaudited<br>€m |
|--|---|--|---|--|--|---|
| Finance costs  |   |  |   |  |  |   |
| Interest on external<br>bank loans and<br>borrowings                   | (12.3)  | -  | (12.3)  | (11.6)   | -  | (11.6)  |
| Interest on Senior<br>secured notes                                    | (19.6)  | -  | (19.6)  | (19.6)   | -  | (19.6)  |
| Total interest<br>expense  | (31.9)  | -  | (31.9)  | (31.2)   | -  | (31.2)  |
| Amortisation of<br>financing charges                                   | (1.5)   | -  | (1.5)   | (1.6)  | -  | (1.6)   |
| Unwinding of<br>discount on<br>decommissioning<br>provision            | (0.2)   |  | (0.2)   | (0.2)  | -  | (0.2)   |
| Unwinding of<br>discount on<br>contingent<br>consideration             | (0.3)   |  | (0.3)   | (1.4)  | -  | (1.4)   |
| Accretion of lease liability   | (0.9)   | -  | (0.9)   | -  | -  | -   |
| Other finance charges  | (0.2)   | -  | (0.2)   | (0.2)  | -  | (0.2)   |
| Total other finance<br>charges   | (3.1)   |  | (3.1)   | (3.4)  | -  | (3.4)   |
| Net exchange<br>(loss) / gain on net<br>foreign currency<br>borrowings | (3.3)   |  | (3.3)   | 4.9  | -  | 4.9   |
| Less interest<br>capitalised in<br>qualifying asset                    | 1.6   |  | 1.6   | 1.5  | -  | 1.5   |
| Total finance costs  | (36.7)  | -  | (36.7)  | (28.2)   | -  | (28.2)  |
| Finance income   |   |  |   |  |  |   |
| Interest income on<br>loan to an associate                             |   | -  | -   | 0.8  | -  | 0.8   |
| Interest income on<br>bank deposits                                    | 0.6   | -  | 0.6   | 0.3  | -  | 0.3   |
| Total finance<br>income  | 0.6   | -  | 0.6   | 1.1  | -  | 1.1   |

The average capitalisation rate applied in determining the amount of borrowing costs to be capitalised in Nine Months 2020 was 5.0% (2019 – 3.3%).

#### 7. INCOME TAX

The major components of the tax (charge) / credit for the periods ended 31 December 2019 and 31 December 2018 are:

|  | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Total<br>Third<br>Quarter<br>2020<br>Unaudited<br>€m | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2019<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Third<br>Quarter 2019<br>Unaudited<br>€m | Total<br>Third<br>Quarter<br>2019<br>Unaudited<br>€m |
|--|--|---|--|---|--|--|
| Current tax:                                   |  |   |  |   |  |  |
| Current tax (charge) /<br>credit               | (1.5)  | 0.4   | (1.1)  | (2.0)   | 1.7  | (0.3)  |
| Total current tax<br>(charge) / credit         | (1.5)  | 0.4   | (1.1)  | (2.0)   | 1.7  | (0.3)  |
| Deferred tax:                                  |  |   |  |   |  |  |
| Adjustments in<br>respect of current<br>period | (3.2)  | -   | (3.2)  | (1.7)   | -  | (1.7)  |
| Total deferred tax                             | (3.2)  | -   | (3.2)  | (1.7)   | -  | (1.7)  |
| Total taxation<br>(charge) / credit            | (4.7)  | 0.4   | (4.3)  | (3.7)   | 1.7  | (2.0)  |

|  | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | Total<br>Nine<br>Months<br>2020<br>Unaudited<br>€m | Results<br>before<br>exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine<br>Months<br>2019<br>Unaudited<br>€m | Exceptional<br>items and<br>certain<br>remeasure-<br>ments<br>Nine<br>Months<br>2019<br>Unaudited<br>€m | Total<br>Nine<br>Months<br>2019<br>Unaudited<br>€m |
|--|--|---|--|--|---|--|
| Current tax:                                   |  |   |  |  |   |  |
| Current tax (charge) /<br>credit               | (2.7)  | 0.2   | (2.5)  | 0.3  | (1.0)   | (0.7)  |
| Total current tax<br>(charge) / credit         | (2.7)  | 0.2   | (2.5)  | 0.3  | (1.0)   | (0.7)  |
| Deferred tax:                                  |  |   |  |  |   |  |
| Adjustments in<br>respect of current<br>period | (6.7)  | -   | (6.7)  | (6.5)  | -   | (6.5)  |
| Total deferred tax                             | (6.7)  | -   | (6.7)  | (6.5)  | -   | (6.5)  |
| Total taxation<br>(charge) / credit            | (9.4)  | 0.2   | (9.2)  | (6.2)  | (1.0)   | (7.2)  |

#### **8. CAPITAL EXPENDITURE**

|                     | Capital additions to property, plant and equipment |                                       |                                     |                                     |
|---------------------|--|---------------------------------------|-------------------------------------|-------------------------------------|
|                     | Third Quarter<br>2020 Unaudited<br>€m              | Third Quarter 2019<br>Unaudited<br>€m | Nine Months 2020<br>Unaudited<br>€m | Nine Months 2019<br>Unaudited<br>€m |
| Renewables          | 11.3   | 8.3                                   | 20.0                                | 51.6                                |
| Flexible Generation | 1.3  | -                                     | 10.8                                | 4.0                                 |
| Customer Solutions  | 0.3  | -                                     | 0.5                                 | 0.5                                 |
| Total               | 12.9   | 8.3                                   | 31.3                                | 56.1                                |

|                     | Capital additions to intangible assets   |  |  |   |
|---------------------|--|--|--|---|
|                     | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Restated<br>Nine Months<br>2019 Unaudited<br>€m |
| Renewables          | 35.6                                     | 37.5                                     | 97.5                                   | 92.7  |
| Flexible Generation | 24.9                                     | 5.7                                      | 24.9                                   | 5.7   |
| Customer Solutions  | 5.7                                      | 5.5                                      | 16.1                                   | 15.8  |
| Total               | 66.2                                     | 48.7                                     | 138.5                                  | 114.2   |

#### 9. OTHER FINANCIAL ASSETS

|                                     | 31 December<br>2019<br>Unaudited<br>€m | 31 March<br>2019<br>Audited<br>€m |
|-------------------------------------|--|-----------------------------------|
| Other financial assets              |  |                                   |
| Financial assets at amortised cost: |  |                                   |
| Security deposits                   | 15.1                                   | 11.6                              |
| Short-term managed funds            | 1.5                                    | 1.5                               |
| Total other financial assets        | 16.6                                   | 13.1                              |

#### **10. BUSINESS COMBINATIONS AND DISPOSALS**

#### **Acquisitions in Nine Months 2020**

On 13 September 2019 the Group acquired the entire issued ordinary share capital of a 38MW wind farm development project in County Tyrone, NI.

On 30 September 2019 the Group acquired the entire issued A ordinary share capital and entered into a Put and Call Option Agreement for the B ordinary share capital of a 32MW wind farm development project in County Sligo, Rol. As part of this acquisition the Group also acquired the entire issued ordinary share capital of an associated supply company. On 30 October 2019 the Group completed the asset purchase of a 14MW wind farm development project in County Tyrone, NI and on 22 October 2019 the Group completed the acquisition of a solar farm development project in the Rol.

On 8 November 2019 the Group completed the acquisition of a 95MW wind farm development project in County Roscommon, Rol.

The acquisitions contribute towards the Group's aim of growing its renewable generation business in Ireland.

#### Assets acquired and liabilities assumed

The fair value of the identifiable assets and liabilities of the renewable projects acquired were:

|   | Fair value recognised on<br>acquisitions in<br>Nine Months 2020<br>€m |
|---|---|
| Assets  |   |
| Fixed assets - development costs                              | 50.1  |
| Other receivables   | 1.1   |
| Cash  | 3.7   |
|   | 54.9  |
| Liabilities   |   |
| Other payables  | (5.0)   |
| Shareholder loans   | (49.6)  |
| Deferred tax liabilities                                      | (0.3)   |
| Total identifiable net assets at fair value                   | -   |
| Intangible assets (development assets) arising on acquisition | 22.4  |
| Purchase consideration transferred                            | 22.4  |

|  | Fair value recognised on<br>acquisitions in Nine Months<br>2020<br>€m |
|--|---|
| Purchase consideration made up of:     |   |
| Cash                                   | 8.6   |
| Contingent consideration               | 13.8  |
|  | 22.4  |
| Analysis of cash flows on acquisition: |   |
| Cash                                   | 8.6   |
| Discharge of liabilities               | 48.7  |
| Cash flows on acquisition              | 57.3  |
| Cash acquired on acquisition           | (3.7)   |
| Net cash flows on acquisition          | 53.6  |

Transaction costs of €0.8m were expensed in the Nine Months 2020.

#### **Contingent consideration**

Contingent consideration of  $\leq$ 13.8m was recognised in relation to the renewable projects acquired in the Nine Months 2020 and reflects the present value of the maximum amount payable, with the minimum amount payable being  $\leq$ nil.

Payment is contingent on various project milestones being met with €0.8m expected to be paid in 2019/2020 and the balance expected to be paid by 2021/22.

#### **Disposals in Nine Months 2020**

In August 2019 the Group sold its 25% interest in Eco Wind Power and recognised a gain on disposal of €4.1m.

#### **11. TRADE AND OTHER RECEIVABLES**

|  | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--|-------------------------------------|--------------------------------|
| Trade receivables (including unbilled consumption) | 227.0                               | 200.4                          |
| Contract assets (accrued income)                   | 21.5                                | 20.4                           |
| Prepayments  | 4.7                                 | 3.1                            |
| Other receivables                                  | 23.8                                | 5.1                            |
|  | 277.0                               | 229.0                          |
| Allowance for expected credit losses               | (13.4)                              | (12.6)                         |
|  | 263.6                               | 216.4                          |

#### 12. CASH AND CASH EQUIVALENTS

|                          | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--------------------------|-------------------------------------|--------------------------------|
| Cash at bank and on hand | 104.1                               | 70.3                           |
| Short-term bank deposits | 91.7                                | 126.3                          |
|                          | 195.8                               | 196.6                          |

#### **13. TRADE AND OTHER PAYABLES**

|  | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--|-------------------------------------|--------------------------------|
| Trade creditors                            | 85.8                                | 123.9                          |
| Other creditors                            | 65.7                                | 63.0                           |
| Amounts owed to associate                  | -                                   | 1.0                            |
| Contract liabilities (payments on account) | 32.9                                | 29.2                           |
| Tax and social security                    | 20.0                                | 10.2                           |
| Accruals                                   | 236.5                               | 194.1                          |
|  | 440.9                               | 421.4                          |

#### **14. FINANCIAL LIABILITIES**

|   | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|---|-------------------------------------|--------------------------------|
| Current financial liabilities:                      |                                     |                                |
| Senior secured notes interest payable               | 7.8                                 | 1.2                            |
| Other interest payable                              | 0.7                                 | 0.8                            |
| Project financed bank facilities (NI)               | 10.4                                | 9.9                            |
| Project financed bank facilities (RoI)              | 12.7                                | 13.1                           |
| Project finance interest accruals                   | 3.2                                 | 0.1                            |
| Lease liability                                     | 1.3                                 | -                              |
| Contingent consideration                            | 11.4                                | 5.7                            |
| Contingent liability                                | 0.9                                 | -                              |
| Total current financial liabilities                 | 48.4                                | 30.8                           |
| Non-current financial liabilities:                  |                                     |                                |
| Senior secured notes €350m (2025)                   | 345.1                               | 344.7                          |
| Senior secured notes £225m (2024)                   | 262.3                               | 257.3                          |
| Project financed bank facilities (NI)               | 213.3                               | 214.1                          |
| Project financed bank facilities (RoI)              | 120.5                               | 98.9                           |
| Lease liability                                     | 23.0                                | -                              |
| Contingent consideration                            | 8.9                                 | 0.4                            |
| Total non-current financial liabilities             | 973.1                               | 915.4                          |
| Total current and non-current financial liabilities | 1,021.5                             | 946.2                          |

The Senior secured notes (2024) are denominated in Sterling £225.0m (Sterling notes) and the Senior secured notes (2025) are denominated in Euro €350.0m (Euro notes). Interest, which is payable semi-annually, is charged at a fixed rate coupon of 4.75% for the Sterling notes and 4.0% for the Euro notes. The Sterling notes are repayable in one instalment on 15 September 2024 and the Euro notes are repayable in one instalment on 15 September 2025. Both Senior secured notes (2024 and 2025) include an option for the period to 15 September 2020 to redeem annually up to 10% of the original principal at a redemption price of 103%. At 31 December 2019, the Group had letters of credit issued out of the Senior revolving credit facility of €161.6m resulting in undrawn committed facilities of €104.2m (31 March 2019 - €81.4m). There were no cash drawings under the Senior revolving credit facility at 31 December 2019 (31 March 2019 - €nil). Interest is charged under the Senior revolving credit facility at floating interest rates based on Libor and Euribor.

#### **Project financed bank facilities**

The project financed bank loan facilities are repayable in semi-annual instalments to 2034 and are secured on a non-recourse basis over the assets and shares of the specific project finance companies. Interest on the project finance bank loan facilities has been predominantly fixed through interest rate swaps resulting in an effective rate of interest of 3.82% (2019 - 3.77%) on project financed bank facilities NI and 2.66% (2019 – 2.79%) on the project financed bank facilities RoI.

#### **Contingent consideration**

Contingent consideration of  $\leq 20.3 \text{ m}$  (31 March 2019 -  $\leq 6.1 \text{ m}$ ) relates to the acquisition of various renewable development projects (onshore wind, bioenergy and solar) and represents the present value of the maximum amount payable with the minimum amount payable being  $\leq$  nil. Payment is contingent on various project milestones being met, primarily the construction and commissioning of the plant, with  $\leq$ 11.4m expected to be paid in 2020/21 and  $\leq$ 8.9m paid in 2021/22.

#### **Contingent liability**

Contingent liability of €0.9m relates to an outstanding shareholder loan payable by the NI wind farm project acquired in the Second Quarter 2020 and payment is due upon the earlier of acceptance of a grid connection offer by the project or the Commercial Operations Date.

#### **15. FINANCIAL ASSETS AND FINANCIAL LIABILITIES**

#### Derivative financial assets

|  | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--|-------------------------------------|--------------------------------|
| Derivatives at fair value through other comprehensive income       |                                     |                                |
| Cash flow hedges:  |                                     |                                |
| Foreign exchange forward contracts                                 | 5.8                                 | 3.5                            |
| Commodity swap contracts   | 20.7                                | 16.7                           |
| Interest rate swap contracts                                       | -                                   | 0.4                            |
| Total derivatives at fair value through other comprehensive income | 26.5                                | 20.6                           |
| Derivatives at fair value through profit and loss                  |                                     |                                |
| Derivatives not designated as hedges:                              |                                     |                                |
| Foreign exchange forward contracts                                 | 1.3                                 | 1.5                            |
| Commodity swap contracts   | 4.2                                 | 3.0                            |
| Total derivatives at fair value through profit and loss            | 5.5                                 | 4.5                            |
| Total derivative financial assets                                  | 32.0                                | 25.1                           |
| Total non-current  | 4.5                                 | 2.7                            |
| Total current  | 27.5                                | 22.4                           |

#### Derivative financial liabilities

|  | 31 December 2019<br>Unaudited<br>€m | 31 March 2019<br>Audited<br>€m |
|--|-------------------------------------|--------------------------------|
| Derivatives at fair value through other comprehensive income       |                                     |                                |
| Cash flow hedges:  |                                     |                                |
| Foreign exchange forward contracts                                 | (2.1)                               | (1.8)                          |
| Commodity swap contracts   | (54.0)                              | (18.8)                         |
| Interest rate swap contracts                                       | (21.8)                              | (16.4)                         |
| Total derivatives at fair value through other comprehensive income | (77.9)                              | (37.0)                         |
| Derivatives at fair value through profit and loss                  |                                     |                                |
| Derivatives not designated as hedges:                              |                                     |                                |
| Foreign exchange forward contracts                                 | (1.0)                               | (1.0)                          |
| Commodity swap contracts   | (13.3)                              | (9.4)                          |
| Total derivatives at fair value through profit and loss            | (14.3)                              | (10.4)                         |
| Total derivative financial liabilities                             | (92.2)                              | (47.4)                         |
| Total non-current  | (27.7)                              | (31.7)                         |
| Total current  | (64.5)                              | (15.7)                         |

#### **Fair Values**

As indicated in note 3(e) in the consolidated financial statements for the year ended 31 March 2019 the Group uses the hierarchy as set out in IFRS 7 Financial Instruments: Disclosures for categorising financial instruments. A summary of the fair values of the financial assets and liabilities of the Group together with their carrying values shown in the balance sheet and their fair value hierarchy is as follows:

|  | 31 Decem             | ıber 2019        | 31 Marc              | h 2019           |
|--|----------------------|------------------|----------------------|------------------|
|  | Carrying value<br>€m | Fair value<br>€m | Carrying value<br>€m | Fair value<br>€m |
| Level 1  |                      |                  |                      |                  |
| Non-current liabilities                          |                      |                  |                      |                  |
| Senior secured notes (2024 and 2025)             | (607.4)              | (633.1)          | (602.0)              | (602.5)          |
| Level 2  |                      |                  |                      |                  |
| Non-current liabilities                          |                      |                  |                      |                  |
| Project financed bank facilities (NI)            | (213.3)              | (213.3)          | (214.1)              | (214.1)          |
| Project financed bank facilities (RoI)           | (120.5)              | (120.5)          | (98.9)               | (98.9)           |
| Level 3  |                      |                  |                      |                  |
| Non-current liabilities                          |                      |                  |                      |                  |
| Financial liabilities (contingent consideration) | (8.9)                | (8.9)            | (0.4)                | (0.4)            |
| Financial liabilities (lease liability)          | (23.0)               | (23.0)           | -                    | -                |
| Current liabilities                              |                      |                  |                      |                  |
| Financial liabilities (contingent consideration) | (11.4)               | (11.4)           | (5.7)                | (5.7)            |
| Financial liabilities (contingent liability)     | (0.9)                | (0.9)            | -                    | -                |
| Financial liabilities (lease liability)          | (1.3)                | (1.3)            | -                    | -                |

The carrying value of cash, trade receivables, trade payables and other current assets and liabilities is equivalent to fair value due to the short-term maturities of these items. Contingent consideration is estimated as the present value of future cash flows disclosed at the market rate of interest at the reporting date. Derivatives are measured at fair value. There have been no transfers between hierarchy. The fair value of the Group's project financed bank facilities (Rol), project financed bank facilities (NI) and Senior revolving credit facility are determined by using discounted cash flows based on the Group's borrowing rate. The fair value of the Group's Senior secured notes are based on the quoted market price. The fair value of interest rate swaps, foreign exchange forward contracts, foreign exchange cross currency swaps and commodity contracts has been valued by calculating the present value of future cash flows, estimated using forward rates from third party market price quotations.

The fair value of the Group's project financed bank facilities (RoI) and project financed bank facilities (NI) are a close approximation to their carrying value given that they bear interest at floating rates based on Libor/Euribor.

The fair value of contingent consideration is considered to fall within the level 3 fair value hierarchy and is measured using the present value of the pay-out associated with earnouts set out in the relevant purchase agreement. The carrying value of €20.3m is estimated to approximate to its fair value determined by using discounted cash flows based on the Company's borrowing rate. The fair value of contingent liability is considered to fall within the level 3 fair value hierarchy and is measured using the present value of the pay-out associated with earnouts set out in the relevant purchase agreement. The carrying value of €0.9m is estimated to approximate to its fair value determined by using discounted cash flows based on the Company's borrowing rate.

The fair value of the lease liability is considered to fall within the level 3 fair value hierarchy and is measured using the present value of the future lease payments over the lease term. The carrying value of  $\leq$ 24.3m is estimated to approximate to its fair value determined by using discounted cash flows based on the Company's borrowing rate.

#### **16. NOTES TO GROUP CASH FLOW STATEMENT**

|  | Third Quarter<br>2020<br>Unaudited<br>€m | Third Quarter<br>2019<br>Unaudited<br>€m | Nine Months<br>2020<br>Unaudited<br>€m | Nine Months<br>2019<br>Unaudited<br>€m |
|--|--|--|--|--|
| Operating activities   |  |  |  |  |
| Profit before tax from continuing operations                       | 23.8                                     | 12.5                                     | 70.6                                   | 72.2                                   |
| Depreciation and impairment of property, plant and equipment       | 11.3                                     | 9.8                                      | 31.4                                   | 27.3                                   |
| Amortisation and impairment of intangible assets                   | 2.8                                      | 2.8                                      | 9.0                                    | 6.4                                    |
| Amortisation of right-of-use assets                                | 0.5                                      | -  | 1.2                                    | -                                      |
| Derivatives at fair value through income statement                 | 2.4                                      | 25.5                                     | 3.0                                    | (7.9)                                  |
| Net finance costs  | 19.7                                     | 9.7                                      | 36.1                                   | 27.1                                   |
| Defined benefit charge less contributions paid                     | (0.6)                                    | (0.6)                                    | (1.3)                                  | (0.6)                                  |
| Share of loss in associates  | -  | 0.1                                      | 0.2                                    | 1.0                                    |
| Profit on disposal of associate                                    | -  | (5.2)                                    | (4.1)                                  | (5.2)                                  |
| Release of contingent consideration                                | -  | (1.8)                                    | -                                      | (1.8)                                  |
| Share-based payments   | -  | -  | 0.1                                    | 0.5                                    |
| Cash generated from operations before<br>working capital movements | 59.9                                     | 52.8                                     | 146.2                                  | 119.0                                  |

#### **17. ANALYSIS OF NET DEBT**

|   | Cash and cash<br>equivalents<br>€m | Short-term<br>managed funds<br>€m | Debt due within<br>one year<br>€m | Debt due after more<br>than one year<br>€m | Total<br>€m |
|---|------------------------------------|-----------------------------------|-----------------------------------|--|-------------|
| At 1 April 2018                                 | 144.0                              | 1.5                               | (21.5)                            | (871.6)                                    | (747.6)     |
| Net increase in<br>cash and cash<br>equivalents | 51.1                               | -                                 | -                                 | -  | 51.1        |
| Proceeds<br>from issue of<br>borrowings         |                                    |                                   | (6.8)                             | (49.4)                                     | (56.2)      |
| Repayment of borrowings                         | -                                  | -                                 | 13.8                              | -  | 13.8        |
| lssue costs on new<br>long-term loans           | -                                  | -                                 | -                                 | 1.1  | 1.1         |
| Amortisation                                    | -                                  | -                                 | (0.7)                             | (0.9)                                      | (1.6)       |
| Interest accrual<br>movements                   | -                                  | -                                 | (9.5)                             | -  | (9.5)       |
| Reclassifications                               | -                                  | -                                 | (9.0)                             | 9.0  |             |
| Translation<br>difference                       | (2.4)                              | (0.1)                             | 0.2                               | 9.7  | 7.4         |
| At 31 December<br>2018                          | 192.7                              | 1.4                               | (33.5)                            | (902.1)                                    | (741.5)     |
| At 1 April 2019                                 | 196.6                              | 1.5                               | (25.1)                            | (915.0)                                    | (742.0)     |
| Net decrease in<br>cash and cash<br>equivalents | (3.1)                              | -                                 | -                                 | -  | (3.1)       |
| Proceeds<br>from issue of<br>borrowings         | -                                  | -                                 | -                                 | (26.5)                                     | (26.5)      |
| Repayment of borrowings                         | -                                  | -                                 | 9.0                               | -  | 9.0         |
| Issue costs on new<br>long-term loans           | -                                  | -                                 | 1.2                               | -  | 1.2         |
| Increase in<br>interest accruals                | -                                  | -                                 | (9.6)                             | -  | (9.6)       |
| Amortisation                                    | -                                  | -                                 | (0.6)                             | (0.9)                                      | (1.5)       |
| Reclassifications                               | -                                  | -                                 | (9.6)                             | 9.6  | -           |
| Translation<br>difference                       | 2.3                                | -                                 | (0.1)                             | (8.4)                                      | (6.2)       |
| At 31 December<br>2019                          | 195.8                              | 1.5                               | (34.8)                            | (941.2)                                    | (778.7)     |

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#### **18. CAPITAL COMMITMENTS**

At 31 December 2019 the Group had contracted future capital expenditure in respect of tangible fixed assets of €22.4m (31 March 2019 -€22.2m).

### 19. DISTRIBUTIONS MADE AND PROPOSED

No dividends have been paid for the Nine Months 2020 (2019 - €nil).

A dividend of  $\leq$ 40.0m has been approved for distribution in March 2020.

#### **20. RELATED PARTY TRANSACTIONS**

The nature and type of related party transactions for the Third Quarter 2020 and Nine Months 2020 do not differ significantly from those in the consolidated financial statements for the year ended 31 March 2019.

#### **21. SEASONALITY OF OPERATIONS**

Certain activities of the Group are affected by weather and temperature conditions and seasonal market price fluctuations. As a result of this, the amounts reported for the interim period may not be indicative of the amounts that will be reported for the full year due to seasonal fluctuations in customer demand for gas and electricity, the impact of weather on demand, renewable generation output and commodity prices, market changes in commodity prices and changes in retail tariffs.

In the Customer Solutions Business supply, notable seasonal effects include the impact on

customer demand of warmer temperatures in the First Half of the financial year. In Flexible generation, there is the impact of lower customer demand on commodity prices, the weather impact on renewable generation and other seasonal effects.

The impact of temperature on customer demand for gas is more volatile than the equivalent demand for electricity.

#### 22. RESTATED PRIOR PERIOD COMPARATIVES

ROC income of €15.5m in Third Quarter 2019 and €39.5m in Nine Months 2019 within the Group's renewables business which was previously recognised within operating costs has been reclassified to turnover.

Income of €nil in Third Quarter 2019 and €0.3m in Nine Months 2019 in relation to the reimbursement of costs associated with the administration of the Northern Ireland Sustainable Energy Programme (NISEP) which was previously included in revenue within the Group's Customer Solutions business of Power NI has been netted with corresponding operating costs.

The consolidated income statement for the Third Quarter 2019 and Nine Months 2019 was restated resulting in a combined increase in both revenue and operating costs amounting to €15.5m and €39.2m respectively.

# Appendix

# Appendix

The consolidated financial statements comprise the financial performance and position of the Group's Senior secured notes Restricted Group and its renewable asset portfolio which are separately project financed. The following sets out the unaudited reconciliations for pro-forma EBITDA and net debt for the Senior secured Restricted Group.

#### Pro-forma EBITDA for the Senior secured notes Restricted Group

The following table shows the reconciliation of Pro-forma EBITDA (pre-exceptional items and certain remeasurements) for the Senior secured notes Restricted Group:

| Group pro-forma EBITDA<br>Less EBITDA from project financed renewable<br>assets | Third Quarter<br>2020<br>Unaudited<br>€m<br>50.3<br>(11.1) | Third Quarter<br>2019<br>Unaudited<br>€m<br><b>47.1</b><br>(14.6) | Nine Months<br>2020<br>Unaudited<br>€m<br>123.7<br>(26.6) | Nine Months<br>2019<br>Unaudited<br>€m<br><b>114.8</b><br>(26.6) |
|---|--|---|---|--|
| Pro-forma EBITDA for the Senior secured notes Restricted Group                  | 39.2   | 32.5  | 97.1  | 88.2   |

All of the above amounts are pre-exceptional items and certain remeasurements

Pro-forma EBITDA for the Senior secured notes Restricted Group (pre-exceptional items and certain remeasurements) for Third Quarter 2020 increased to €39.2m (2019 – €32.5m) primarily reflecting an increase in EBITDA from the Customer Solutions and Flexible Generation businesses, partly offset by a decrease in EBITDA from the Renewable PPA contracts.

Pro-forma EBITDA for the Senior secured notes Restricted Group (pre-exceptional items and certain remeasurements) for Nine Months 2020 increased to  $\leq 97.1m$  (2019 –  $\leq 88.2m$ ) primarily reflecting an increase in EBITDA from the Customer Solutions business, partly offset by a decrease in EBITDA from the Renewable PPA contracts and Flexible Generation business.

#### Pro-forma Net Debt for the Senior secured notes Restricted Group

The following table shows the Pro-forma Net Debt for the Senior secured notes Restricted Group:

|  | 31 December<br>2019<br>€m | 31 March<br>2019<br>€m |
|--|---------------------------|------------------------|
| Investments  | 1.5                       | 1.5                    |
| Cash and cash equivalents  | 165.8                     | 165.4                  |
| Senior secured notes €350m (2025)                                | (345.1)                   | (344.7)                |
| Senior secured notes £225m (2024)                                | (262.3)                   | (257.3)                |
| Interest accruals - Senior secured notes                         | (7.8)                     | (1.2)                  |
| Other interest accruals  | (0.7)                     | (0.8)                  |
| Pro-forma Net Debt for the Senior secured notes Restricted Group | (448.6)                   | (437.1)                |

# **Notes**

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